

## BAB IV

### HASIL DAN PEMBAHASAN

#### 4.1 Gambaran umum Mall Dinoyo Kota Malang

Mall Dinoyo terletak di kawasan Dinoyo jl. Mayjen M.T Hariyono no. 195-197 kota Malang. Luas lahan total mall dinoyo keseluruhan mencapai 9898m<sup>2</sup>. Untuk saat ini lahan yang digunakan hanya untuk pembangunan bangunan mall saja. Bangunan mall ini terdiri dari convention hall, plaza yang terdiri dari toko, kios, pugasera, serta restoran. Pada bagian depan dan samping bangunan utama akan di bangun tempat parkir dan drop zone. Selain bangunan utama mall dinoyo, akan di bangun juga bangunan 2 lantai yang berfungsi sebagai pasar tradisional dinoyo.

Data fisik bangunan kawasan mall dinoyo meliputi:

1. Bangunan utama Mall Dinoyo
2. Bangunan umum convention hall
3. Business Centre (plaza, toko, kios, restoran)
4. Lapangan parkir

#### 4.2 Pengelolaan Mall Dinoyo

Pengelolaan adalah suatu tindakan atau kegiatan yang diperlukan untuk mempertahankan, menjalankan, dan mempertanggung jawabkan atas apa yang dikuasakan sesuai tujuan yang direncanakan. Sedangkan lingkup pengelolaan mall sebagai berikut:

- a) Perawatan sarana yang ada :
  - Perawatan gedung dan konstruksi Mall Dinoyo City
- b) Pemasaran
  - Kios atau sewa tempat berjualan
  - Pemasangan reklame
  - Berkunjung ke investor atau perusahaan
  - Membuka stand pada event pameran
- c) Pengembangan
  - Hubungan dengan investor untuk biaya pembangunan fasilitas yang belum terealisasi

- Hubungan dengan lembaga / instansi terkait untuk mendapatkan bantuan pembangunan

#### 4.3 Sumber pendapatan Mall Dinoyo

Dari pengelolaan kawasan fasilitas ini, diharapkan mendapatkan beberapa pemasukan sebagai berikut:

- a) Pendapatan jual mall  
Open shop lantai 1-lantai 4
- b) Pendapatan anchor tenant
- c) Pendapatan manajemen building
- d) Pendapatan casual leasing
- e) Pendapatan parkir dan toilet

Data sumber pendapatan mall Dinoyo terdapat pada lampiran 2 halaman 60

#### 4.4 Biaya

Untuk besarnya biaya yang harus dikeluarkan dalam pengelolaan Mall adalah sebagai berikut:

- a) Biaya Gaji
- b) Biaya Administrasi, Legal & Umum
- c) Biaya Promosi & Marketing
- d) Fee Marketing
- e) Pajak Pertambahan Nilai ( Unit Jual)
- f) Pajak Ps 4 Ayat 2
- g) Biaya Listrik
- h) Biaya Promosi Mall
- i) Biaya Maintenance
- j) Biaya Listrik kawasan & Koridor
- k) Biaya Kebersihan kawasan
- l) Biaya Utilitas
- m) Biaya Parkir & Keamanan
- n) Biaya Asuransi

Data pengeluaran mall dinoyo terdapat pada lampiran 2 halaman 61.

#### 4.5 Analisa Kas Proyek

*Cash flow* (aliran kas) merupakan “sejumlah uang kas yang keluar dan yang masuk sebagai akibat dari aktivitas perusahaan dengan kata lain adalah aliran kas yang terdiri dari aliran masuk dalam perusahaan dan aliran kas keluar perusahaan serta berapa saldonya setiap periode.

A. Untuk *Cash In* (jumlah dana yang masuk) terdiri atas:

1. Pendapatan usaha
2. Hasil penyewaan atau penggunaan sarana dan prasarana

B. Untuk *Cash Out* (jumlah dana yang keluar) terdiri atas:

1. Biaya operasional
2. Biaya investasi

Dalam laporan cash flow (arus dana) dapat diketahui beberapa hal diantaranya adalah:

- a) Mengetahui dana yang masuk ataupun keluar setiap periode waktu
- b) Dapat diketahui biaya total yang diperlukan untuk pembangunan proyek (*total development cost*)
- c) Dapat menganalisa investasi dengan menggunakan *Internal Rate Return* (IRR), *Net Present Value* (NPV), serta waktu pengembalian modal (*Payback Period*)
- d) Dapat mengetahui jumlah keuntungan perusahaan sampai dengan proyek selesai.

Dari segi keuangan, proyek dapat dikatakan sehat antara lain jika dapat mendatangkan keuntungan yang didapat lebih besar daripada yang diperoleh dibandingkan dengan biaya yang dikeluarkan, maka perlu dipersiapkan perkiraan aliran kas selama umur ekonomisnya, untuk perhitungan aliran kas terdapat pada lampiran 7 halaman 66.

#### 4.6 Suku bunga

Suku bunga yang digunakan pada saat awal perencanaan proyek diambil berdasarkan resiko usaha dan suku bunga pinjaman bank. Suku bunga yang terjadi setelah perhitungan adalah 17,21%. Untuk perhitungan dapat dilihat pada Tabel 4.1 di bawah ini:



**Tabel 4.1** Asumsi pencarian suku bunga

| <b>Asumsi</b>          |       |                                 |
|------------------------|-------|---------------------------------|
| <b>Discount Factor</b> |       |                                 |
| Safe Rate              | 5.75% | Nilai Suku Bunga Deposito       |
| Country risk           | 4.95% | Nilai Rata-Rata Inflasi Tahunan |
| Resiko usaha           | 10.0% | Nilai Resiko Managemen & Error  |
| Regional Risk          | 10.0% | Nilai Resiko Government Local   |
| Bunga Hutang           | 11.0% | Suku Bunga Pinjaman Bank        |
| Modal Pinjaman         | 60.0% |                                 |
| Equity                 | 40.0% |                                 |
| 40.0%                  | 31%   | 12.260%                         |
| 60.0%                  | 11%   | 4.950%                          |
| total                  |       | 17.210%                         |

Sumber : Data perusahaan

#### 4.2.1 Inflasi Nasional

Laju inflasi secara langsung akan berpengaruh terhadap kenaikan harga barang-barang secara umum. Rata-rata inflasi yang terjadi di kota Malang diambil dari tahun 2012-2013 yaitu sebesar 4.95% pertahun. Nilai yang digunakan untuk kenaikan pendapatan diperkirakan akan meningkat 6.5% pertahun, sedangkan untuk kenaikan biaya operasional dan pemeliharaan diperkirakan sebesar 4.95% pertahun. Untuk tabel inflasi nasional dan pertumbuhan ekonomi terdapat pada lampiran 5 dan lampiran 6 halaman 64.

#### 4.7 Pembangunan Mall Dinoyo

Dalam rangka pembangunan mall dinoyo kota malang, pemerintah menyediakan lahan sebesar 9998 m<sup>2</sup> yang terletak di jalan Mayjen M.T. Hariyono no 195-197 Kecamatan Dinoyo Kota Malang. Pembangunan mulai dilaksanakan bulan November 2012 hingga desember 2013. Jenis kontrak yang digunakan dalam pembangunan ini adalah Lump sum Fixed Price. Untuk pengelolaan mall dinoyo setelah pembangunan akan dikelola dari pihak CGA (Citra Gading Asritama) selama 30 tahun kedepan, setelah 30 tahun bangunan mall ini akan dikembalikan kepada pemerintah kota

Malang. Sedangkan untuk pembiayaan pembangunan berasal dari kontraktor sebesar Rp. 130.132.186,875. Data investasi mall dinoyo terdapat pada lampiran 4 halaman 63.

#### 4.8 Perhitungan Pendapatan dan Biaya

Dalam penyusunan proyeksi keuangan dilakukan asumsi sebagai dasar dalam perhitungan komponen-komponen pendapatan dan pengeluaran Mall Dinoyo. Adapun asumsi tersebut adalah :

1. Proyeksi keuangan disusun untuk kurun waktu 30 tahun (2012-2041)
2. Suku bunga yang di ambil untuk proyek adalah 17,21% per tahun.
3. Harga-harga yang di gunakan dalam perhitungan sebagai acuannya adalah harga yang terjadi untuk daerah kota Malang
4. Pendapatan diharapkan meningkat 6.5 % (tingkat pertumbuhan ekonomi)
5. Peningkatan biaya operasional diperkirakan meningkat 4.95% (tingkat inflasi tahunan)

#### 4.9 Hasil Evaluasi Parameter Kelayakan Finansial

##### 4.9.1 Net Present Value (NPV)

NPV adalah manfaat dikurangi biaya pada setiap kondisi suku bunga pada setiap kondisi. Suku bunga yang digunakan adalah 17.21%, dari suku bunga tersebut bisa diketahui nilai NPVnya pada Tabel 4.2 sebagai berikut:

**Tabel 4.2** Tabel nilai NPV kondisi normal

| tahun | total cash flow | diskon faktor | NPV             |
|-------|-----------------|---------------|-----------------|
| 2012  | -10,291,268,615 | 1.0000        | -10,291,268,615 |
| 2013  | -33,874,988,366 | 0.8532        | -28,901,107,727 |
| 2014  | -17,472,449,580 | 0.7279        | -12,718,165,263 |
| 2015  | 21,537,979,845  | 0.6210        | 13,375,529,033  |
| 2016  | 18,394,298,315  | 0.5298        | 9,745,958,590   |
| 2017  | 12,359,854,017  | 0.4520        | 5,587,145,889   |
| 2018  | 8,904,268,719   | 0.3857        | 3,434,078,846   |
| 2019  | 8,904,268,719   | 0.3290        | 2,929,851,417   |
| 2020  | 7,615,205,994   | 0.2807        | 2,137,786,490   |
| 2021  | 10,273,402,864  | 0.2395        | 2,460,550,741   |
| 2022  | 10,273,402,864  | 0.2043        | 2,099,266,907   |
| 2023  | 8,793,630,629   | 0.1743        | 1,533,052,028   |

|       |                |        |               |
|-------|----------------|--------|---------------|
| 2024  | 11,846,518,140 | 0.1487 | 1,762,035,818 |
| 2025  | 11,846,518,140 | 0.1269 | 1,503,315,262 |
| 2026  | 10,147,694,961 | 0.1083 | 1,098,656,882 |
| 2027  | 13,654,072,820 | 0.0924 | 1,261,223,997 |
| 2028  | 13,654,072,820 | 0.0788 | 1,076,037,879 |
| 2029  | 11,703,632,543 | 0.0672 | 786,903,282   |
| 2030  | 15,731,080,025 | 0.0574 | 902,390,581   |
| 2031  | 15,731,080,025 | 0.0489 | 769,892,143   |
| 2032  | 13,491,600,723 | 0.0418 | 563,339,444   |
| 2033  | 18,117,789,566 | 0.0356 | 645,427,144   |
| 2034  | 18,117,789,566 | 0.0304 | 550,658,770   |
| 2035  | 15,546,268,087 | 0.0259 | 403,124,168   |
| 2036  | 20,860,471,919 | 0.0221 | 461,500,469   |
| 2037  | 20,860,471,919 | 0.0189 | 393,738,136   |
| 2038  | 17,907,489,909 | 0.0161 | 288,372,207   |
| 2039  | 24,012,319,643 | 0.0137 | 329,904,421   |
| 2040  | 24,012,319,643 | 0.0117 | 281,464,398   |
| 2041  | 8,291,934,827  | 0.0100 | 82,924,062    |
| total |                |        | 4,553,587,399 |

$$P(i) = \sum_{t=0}^N At \left( \frac{P}{f}, i\%, t \right)$$

$$NPV = \text{Rp.}4,553,587,399$$

a) Kondisi manfaat turun 10% dan biaya naik 10%

Untuk hasil nilai dari kondisi manfaat turun 10% dan biaya naik 10% dapat dilihat pada Tabel 4.3 sebagai berikut :

**Tabel 4.3**Tabel nilai NPV manfaat turun biaya naik 10%

| tahun | total cash flow | diskon faktor | NPV             |
|-------|-----------------|---------------|-----------------|
| 2012  | -12,207,240,677 | 1.0000        | -12,207,240,677 |
| 2013  | -61,750,696,885 | 0.8532        | -52,683,812,717 |
| 2014  | -27,054,995,764 | 0.7279        | -19,693,283,747 |
| 2015  | 15,003,354,404  | 0.6210        | 9,317,392,061   |
| 2016  | 14,144,110,776  | 0.5298        | 7,494,056,884   |
| 2017  | 8,743,343,208   | 0.4520        | 3,952,339,080   |
| 2018  | 5,588,270,174   | 0.3857        | 2,155,209,035   |
| 2019  | 5,588,270,174   | 0.3290        | 1,838,758,668   |
| 2020  | 4,170,301,176   | 0.2807        | 1,170,712,062   |
| 2021  | 6,512,973,420   | 0.2395        | 1,559,901,991   |
| 2022  | 6,512,973,420   | 0.2043        | 1,330,860,840   |



|      |                |        |                 |
|------|----------------|--------|-----------------|
| 2023 | 4,885,223,962  | 0.1743 | 851,673,537     |
| 2024 | 7,575,737,564  | 0.1487 | 1,126,805,428   |
| 2025 | 7,575,737,564  | 0.1269 | 961,356,051     |
| 2026 | 5,707,032,067  | 0.1083 | 617,881,212     |
| 2027 | 8,797,207,284  | 0.0924 | 812,596,291     |
| 2028 | 8,797,207,284  | 0.0788 | 693,282,392     |
| 2029 | 6,651,722,979  | 0.0672 | 447,234,021     |
| 2030 | 10,201,117,509 | 0.0574 | 585,172,305     |
| 2031 | 10,201,117,509 | 0.0489 | 499,251,177     |
| 2032 | 7,737,690,277  | 0.0418 | 323,085,913     |
| 2033 | 11,814,756,322 | 0.0356 | 420,888,233     |
| 2034 | 11,814,756,322 | 0.0304 | 359,089,014     |
| 2035 | 8,986,082,695  | 0.0259 | 233,014,579     |
| 2036 | 13,669,497,215 | 0.0221 | 302,413,071     |
| 2037 | 13,669,497,215 | 0.0189 | 258,009,616     |
| 2038 | 10,421,217,004 | 0.0161 | 167,817,453     |
| 2039 | 15,801,411,126 | 0.0137 | 217,095,036     |
| 2040 | 15,801,411,126 | 0.0117 | 185,218,868     |
| 2041 | 1,990,391,175  | 0.0100 | 19,905,043      |
|      |                | total  | -46,683,317,281 |

$$P(i) = \sum_{t=0}^N At \left( \frac{P}{f}, i\%, t \right)$$

$$NPV = -46,683,317,281$$

b) Kondisi manfaat turun 15% dan biaya naik 15%

Untuk hasil nilai dari kondisi manfaat turun 15% dan biaya naik 15% dapat dilihat pada Tabel 4.4 sebagai berikut :

**Tabel 4.4** Tabel nilai NPV manfaaat turun biaya naik 15%

| tahun | total cash flow | diskon faktor | NPV             |
|-------|-----------------|---------------|-----------------|
| 2012  | -13,165,226,707 | 1.0000        | -13,165,226,707 |
| 2013  | -66,924,806,986 | 0.8532        | -57,098,205,772 |
| 2014  | -31,846,268,857 | 0.7279        | -23,180,842,988 |
| 2015  | 11,736,041,683  | 0.6210        | 7,288,323,575   |
| 2016  | 12,019,017,006  | 0.5298        | 6,368,106,030   |
| 2017  | 6,935,087,803   | 0.4520        | 3,134,935,676   |
| 2018  | 3,930,270,901   | 0.3857        | 1,515,774,129   |
| 2019  | 3,930,270,901   | 0.3290        | 1,293,212,293   |
| 2020  | 2,447,848,767   | 0.2807        | 687,174,848     |

|       |                |        |                 |
|-------|----------------|--------|-----------------|
| 2021  | 4,632,758,698  | 0.2395 | 1,109,577,615   |
| 2022  | 4,632,758,698  | 0.2043 | 946,657,807     |
| 2023  | 2,931,020,628  | 0.1743 | 510,984,292     |
| 2024  | 5,440,347,276  | 0.1487 | 809,190,232     |
| 2025  | 5,440,347,276  | 0.1269 | 690,376,446     |
| 2026  | 3,486,700,620  | 0.1083 | 377,493,376     |
| 2027  | 6,368,774,515  | 0.0924 | 588,282,438     |
| 2028  | 6,368,774,515  | 0.0788 | 501,904,648     |
| 2029  | 4,125,768,197  | 0.0672 | 277,399,391     |
| 2030  | 7,436,136,251  | 0.0574 | 426,563,167     |
| 2031  | 7,436,136,251  | 0.0489 | 363,930,694     |
| 2032  | 4,860,735,054  | 0.0418 | 202,959,148     |
| 2033  | 8,663,239,700  | 0.0356 | 308,618,777     |
| 2034  | 8,663,239,700  | 0.0304 | 263,304,135     |
| 2035  | 5,705,989,999  | 0.0259 | 147,959,784     |
| 2036  | 10,074,009,863 | 0.0221 | 222,869,372     |
| 2037  | 10,074,009,863 | 0.0189 | 190,145,356     |
| 2038  | 6,678,080,551  | 0.0161 | 107,540,076     |
| 2039  | 11,695,956,867 | 0.0137 | 160,690,343     |
| 2040  | 11,695,956,867 | 0.0117 | 137,096,103     |
| 2041  | -1,160,380,651 | 0.0100 | -11,604,466     |
| total |                |        | -64,824,810,182 |

$$P(i) = \sum_{t=0}^N At \left( \frac{P}{f}, i\%, t \right)$$

NPV= Rp. -64,824,810,182

c) Kondisi manfaat turun 20% dan biaya 20%

Untuk hasil nilai dari kondisi manfaat turun 20% dan biaya naik 20% dapat dilihat pada Tabel 4.5 sebagai berikut :

**Tabel 4.5**Tabel nilai NPV manfaat turun biaya naik 20%

| tahun | total cash flow | diskon faktor | NPV             |
|-------|-----------------|---------------|-----------------|
| 2012  | -14,123,212,738 | 1.0000        | -14,123,212,738 |
| 2013  | -72,098,917,086 | 0.8532        | -61,512,598,828 |
| 2014  | -36,637,541,949 | 0.7279        | -26,668,402,230 |
| 2015  | 8,468,728,962   | 0.6210        | 5,259,255,089   |
| 2016  | 9,893,923,236   | 0.5298        | 5,242,155,177   |
| 2017  | 5,126,832,398   | 0.4520        | 2,317,532,271   |
| 2018  | 2,272,271,628   | 0.3857        | 876,339,223     |
| 2019  | 2,272,271,628   | 0.3290        | 747,665,918     |



|       |                |        |                 |
|-------|----------------|--------|-----------------|
| 2020  | 725,396,357    | 0.2807 | 203,637,634     |
| 2021  | 2,752,543,976  | 0.2395 | 659,253,240     |
| 2022  | 2,752,543,976  | 0.2043 | 562,454,773     |
| 2023  | 976,817,295    | 0.1743 | 170,295,046     |
| 2024  | 3,304,956,988  | 0.1487 | 491,575,037     |
| 2025  | 3,304,956,988  | 0.1269 | 419,396,841     |
| 2026  | 1,266,369,173  | 0.1083 | 137,105,541     |
| 2027  | 3,940,341,747  | 0.0924 | 363,968,585     |
| 2028  | 3,940,341,747  | 0.0788 | 310,526,905     |
| 2029  | 1,599,813,415  | 0.0672 | 107,564,760     |
| 2030  | 4,671,154,994  | 0.0574 | 267,954,029     |
| 2031  | 4,671,154,994  | 0.0489 | 228,610,211     |
| 2032  | 1,983,779,831  | 0.0418 | 82,832,382      |
| 2033  | 5,511,723,078  | 0.0356 | 196,349,321     |
| 2034  | 5,511,723,078  | 0.0304 | 167,519,257     |
| 2035  | 2,425,897,303  | 0.0259 | 62,904,990      |
| 2036  | 6,478,522,511  | 0.0221 | 143,325,673     |
| 2037  | 6,478,522,511  | 0.0189 | 122,281,096     |
| 2038  | 2,934,944,099  | 0.0161 | 47,262,699      |
| 2039  | 7,590,502,608  | 0.0137 | 104,285,650     |
| 2040  | 7,590,502,608  | 0.0117 | 88,973,339      |
| 2041  | -4,311,152,478 | 0.0100 | -43,113,976     |
| total |                |        | -82,966,303,082 |

$$P(i) = \sum_{t=0}^N At \left( \frac{P}{f}, i\%, t \right)$$

$$NPV = -82,966,303,082$$

d) Kondisi manfaat turun 25% dan biaya naik 25%

Untuk hasil nilai dari kondisi manfaat turun 25% dan biaya naik 25% dapat dilihat pada Tabel 4.6 sebagai berikut :

**Tabel 4.6** Tabel biaya NPV manfaat turun biaya naik 25%

| tahun | total cash flow | diskon faktor | NPV             |
|-------|-----------------|---------------|-----------------|
| 2012  | -15,081,198,769 | 1.0000        | -15,081,198,769 |
| 2013  | -77,273,027,187 | 0.8532        | -65,926,991,883 |
| 2014  | -41,428,815,041 | 0.7279        | -30,155,961,472 |
| 2015  | 5,201,416,242   | 0.6210        | 3,230,186,603   |
| 2016  | 7,768,829,467   | 0.5298        | 4,116,204,324   |
| 2017  | 3,318,576,993   | 0.4520        | 1,500,128,867   |

|       |                |        |                  |
|-------|----------------|--------|------------------|
| 2018  | 614,272,355    | 0.3857 | 236,904,317      |
| 2019  | 614,272,355    | 0.3290 | 202,119,544      |
| 2020  | -997,056,052   | 0.2807 | -279,899,580     |
| 2021  | 872,329,254    | 0.2395 | 208,928,864      |
| 2022  | 872,329,254    | 0.2043 | 178,251,740      |
| 2023  | -977,386,039   | 0.1743 | -170,394,199     |
| 2024  | 1,169,566,701  | 0.1487 | 173,959,842      |
| 2025  | 1,169,566,701  | 0.1269 | 148,417,235      |
| 2026  | -953,962,274   | 0.1083 | -103,282,294     |
| 2027  | 1,511,908,979  | 0.0924 | 139,654,732      |
| 2028  | 1,511,908,979  | 0.0788 | 119,149,162      |
| 2029  | -926,141,367   | 0.0672 | -62,269,870      |
| 2030  | 1,906,173,736  | 0.0574 | 109,344,891      |
| 2031  | 1,906,173,736  | 0.0489 | 93,289,728       |
| 2032  | -893,175,392   | 0.0418 | -37,294,383      |
| 2033  | 2,360,206,456  | 0.0356 | 84,079,866       |
| 2034  | 2,360,206,456  | 0.0304 | 71,734,379       |
| 2035  | -854,195,393   | 0.0259 | -22,149,805      |
| 2036  | 2,883,035,159  | 0.0221 | 63,781,974       |
| 2037  | 2,883,035,159  | 0.0189 | 54,416,836       |
| 2038  | -808,192,354   | 0.0161 | -13,014,678      |
| 2039  | 3,485,048,349  | 0.0137 | 47,880,958       |
| 2040  | 3,485,048,349  | 0.0117 | 40,850,574       |
| 2041  | -7,461,924,304 | 0.0100 | -74,623,485      |
| total |                |        | -101,107,795,983 |

$$P(i) = \sum_{t=0}^N At \left( \frac{P}{f}, i\%, t \right)$$

$$NPV = -101,107,795,983$$

e) kondisi manfaat turun 30% dan biaya naik 30%

Untuk hasil nilai dari kondisi manfaat turun 30% dan biaya naik 30% dapat dilihat pada Tabel 4.7 sebagai berikut :

**Tabel 4.7** Tabel biaya NPV manfaat turun biaya naik 30%

| tahun | total cash flow | diskon faktor | NPV             |
|-------|-----------------|---------------|-----------------|
| 2012  | -16,039,184,800 | 1.0000        | -16,039,184,800 |
| 2013  | -82,447,137,287 | 0.8532        | -70,341,384,939 |
| 2014  | -46,220,088,133 | 0.7279        | -33,643,520,713 |
| 2015  | 1,934,103,521   | 0.6210        | 1,201,118,117   |

|       |                 |        |                  |
|-------|-----------------|--------|------------------|
| 2016  | 5,643,735,697   | 0.5298 | 2,990,253,471    |
| 2017  | 1,510,321,589   | 0.4520 | 682,725,463      |
| 2018  | -1,043,726,918  | 0.3857 | -402,530,589     |
| 2019  | -1,043,726,918  | 0.3290 | -343,426,831     |
| 2020  | -2,719,508,461  | 0.2807 | -763,436,794     |
| 2021  | -1,007,885,468  | 0.2395 | -241,395,511     |
| 2022  | -1,007,885,468  | 0.2043 | -205,951,294     |
| 2023  | -2,931,589,373  | 0.1743 | -511,083,445     |
| 2024  | -965,823,587    | 0.1487 | -143,655,354     |
| 2025  | -965,823,587    | 0.1269 | -122,562,370     |
| 2026  | -3,174,293,721  | 0.1083 | -343,670,130     |
| 2027  | -916,523,789    | 0.0924 | -84,659,121      |
| 2028  | -916,523,789    | 0.0788 | -72,228,582      |
| 2029  | -3,452,096,150  | 0.0672 | -232,104,501     |
| 2030  | -858,807,522    | 0.0574 | -49,264,247      |
| 2031  | -858,807,522    | 0.0489 | -42,030,755      |
| 2032  | -3,770,130,615  | 0.0418 | -157,421,149     |
| 2033  | -791,310,166    | 0.0356 | -28,189,590      |
| 2034  | -791,310,166    | 0.0304 | -24,050,499      |
| 2035  | -4,134,288,088  | 0.0259 | -107,204,600     |
| 2036  | -712,452,193    | 0.0221 | -15,761,725      |
| 2037  | -712,452,193    | 0.0189 | -13,447,423      |
| 2038  | -4,551,328,806  | 0.0161 | -73,292,055      |
| 2039  | -620,405,909    | 0.0137 | -8,523,735       |
| 2040  | -620,405,909    | 0.0117 | -7,272,191       |
| 2041  | -10,612,696,130 | 0.0100 | -106,132,994     |
| total |                 |        | -119,249,288,883 |

$$P(i) = \sum_{t=0}^N At \left( \frac{P}{f}, i\%, t \right)$$

$$NPV = -119,249,288,883$$

f) kondisi manfaat naik 10% dan biaya naik 3%

Untuk hasil nilai dari kondisi kondisi manfaat naik 10% dan biaya naik 3% dapat dilihat pada Tabel 4.7.1 sebagai berikut :



|             | 10%         |              |                         | 3%          |                 |                 |               |               |
|-------------|-------------|--------------|-------------------------|-------------|-----------------|-----------------|---------------|---------------|
| pengeluaran | investasi   | manfaat      |                         | biaya       |                 | total cash flow | diskon faktor | NPV           |
| 5175494615  | 9550000000  | 443422600.00 | 4877648600.00           | 441764838.5 | 15167259453     | -10289610853    | 1.0000        | -10289610853  |
| 8763744159  | 68678595188 | 2603986266   | 28643848928.20          | 2323270180  | 79765609527     | -51121760599    | 0.8532        | -43615528196  |
| 13701216024 | 42947739688 | 3917650613   | 43094156745.00          | 1699468671  | 58348424383     | -15254267638    | 0.7279        | -11103554536  |
| 12948275284 | 8955862000  | 4344211713   | 47786328842.11          | 657124118.5 | 22561261403     | 25225067439     | 0.6210        | 15665286360   |
| 12053788540 | 0           | 3044808686   | 33492895541.25          | 361613656.2 | 12415402196     | 21077493345     | 0.5298        | 11167611495   |
| 11902627039 | 0           | 2426248106   | 26688729161.75          | 357078811.2 | 12259705850     | 14429023312     | 0.4520        | 6522492755    |
| 12127858369 | 0           | 2103212709   | 23135339797.24          | 363835751.1 | 12491694120     | 10643645677     | 0.3857        | 4104898405    |
| 12127858369 | 0           | 2103212709   | 23135339797.24          | 363835751.1 | 12491694120     | 10643645677     | 0.3290        | 3502174222    |
| 13416921094 | 0           | 2103212709   | 23135339797.24          | 402507632.8 | 13819428727     | 9315911070      | 0.2807        | 2615218661    |
| 13665445788 | 0           | 2393884865   | 26332733516.83          | 409963373.6 | 14075409162     | 12257324355     | 0.2395        | 2935713602    |
| 13665445788 | 0           | 2393884865   | 26332733516.83          | 409963373.6 | 14075409162     | 12257324355     | 0.2043        | 2504661379    |
| 15145218022 | 0           | 2393884865   | 26332733516.83          | 454356540.7 | 15599574563     | 10733158954     | 0.1743        | 1871182882    |
| 15430643809 | 0           | 2727716195   | 30004878144.35          | 462919314.3 | 15893563124     | 14111315021     | 0.1487        | 2098898783    |
| 15430643809 | 0           | 2727716195   | 30004878144.35          | 462919314.3 | 15893563124     | 14111315021     | 0.1269        | 1790716478    |
| 17129466989 | 0           | 2727716195   | 30004878144.35          | 513884009.7 | 17643350998     | 12361527146     | 0.1083        | 1338341065    |
| 17457291272 | 0           | 3111136409   | 34222500501.00          | 523718738.2 | 17981010010     | 16241490491     | 0.0924        | 1500223254    |
| 17457291272 | 0           | 3111136409   | 34222500501.00          | 523718738.2 | 17981010010     | 16241490491     | 0.0788        | 1279944761    |
| 19407731549 | 0           | 3111136409   | 34222500501.00          | 582231946.5 | 19989963496     | 14232537005     | 0.0672        | 956936237     |
| 19784272566 | 0           | 3551535259   | 39066887849.65          | 593528177   | 20377800743     | 18689087107     | 0.0574        | 1072072365    |
| 19784272566 | 0           | 3551535259   | 39066887849.65          | 593528177   | 20377800743     | 18689087107     | 0.0489        | 914659470.1   |
| 22023751868 | 0           | 3551535259   | 39066887849.65          | 660712556   | 22684464424     | 16382423426     | 0.0418        | 684045244.1   |
| 22456271437 | 0           | 4057406100   | 44631467102.95          | 673688143.1 | 23129959580     | 21501507523     | 0.0356        | 765968527.7   |
| 22456271437 | 0           | 4057406100   | 44631467102.95          | 673688143.1 | 23129959580     | 21501507523     | 0.0304        | 653501004.8   |
| 25027792916 | 0           | 4057406100   | 44631467102.95          | 750833787.5 | 25778626703     | 18852840400     | 0.0259        | 488865595.4   |
| 25524637560 | 0           | 4638510948   | 51023620426.83          | 765739126.8 | 26290376687     | 24733243740     | 0.0221        | 547178588.4   |
| 25524637560 | 0           | 4638510948   | 51023620426.83          | 765739126.8 | 26290376687     | 24733243740     | 0.0189        | 466836096.2   |
| 28477619570 | 0           | 4638510948   | 51023620426.83          | 854328587.1 | 29331948158     | 21691672269     | 0.0161        | 349310563.8   |
| 29048382766 | 0           | 5306070241   | 58366772650.13          | 871451483   | 29919834249     | 28446938401     | 0.0137        | 390831493.1   |
| 29048382766 | 0           | 5306070241   | 58366772650.13          | 871451483   | 29919834249     | 28446938401     | 0.0117        | 333445519.3   |
| 27361750849 | 0           | 3565368568   | 39219054243.59          | 820852525.5 | 28182603374     | 11036450869     | 0.0100        | 110370782.6   |
|             |             |              | \$ 1,085,788,489,378.71 |             | 693,866,918,604 |                 |               | 1,622,692,004 |

Hasil evaluasi kelayakan dengan menggunakan metode net present value pada suku bunga 17.21% dalam kondisi normal menunjukkan nilai positif sebesar Rp. 4,553,587,399. Nilai tersebut menunjukkan bahwa proyek pembangunan mall dinoyo layak untuk dilaksanakan. Pada kondisi biaya naik 10% dan manfaat turun 10% didapatkan nilai negatif sebesar Rp.-46,683,317,281. Nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi biaya naik 15% dan manfaat turun 15% didapatkan nilai negatif sebesar Rp.-64,824,810,182. Nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi biaya naik 20% dan manfaat turun 20% didapatkan nilai negatif sebesar Rp.-82,966,303,082. Nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi biaya naik 25% dan manfaat turun 25% didapatkan nilai negatif sebesar Rp.-101,107,795,983. Nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Dan Pada kondisi biaya naik 30% dan manfaat turun 30% didapatkan nilai negatif sebesar Rp.-119,249,288,883. Nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Hasil untuk kenaikan manfaat 10% dan kenaikan biaya 3% didapatkan nilai Rp. 1,622,692,004 hasil ini merupakan batas kenaikan biaya dan manfaat agar pembangunan mall Dinoyo dapat dilanjutkan, melebihi batas tersebut maka proyek tersebut akan mengalami kerugian.

Gambaran mengenai nilai NPV pada suku bunga sama dengan kondisi yang berbeda dapat dilihat pada tabel di bawah ini:

**Tabel 4.8** Analisis menggunakan NPV

| no | suku bunga | kondisi                          | NPV              |
|----|------------|----------------------------------|------------------|
| 1  | 17.21%     | Manfaat turun 10% biaya naik 10% | -46683317281     |
| 2  | 17.21%     | manfaat turun 15% biaya naik 15% | -64824810182     |
| 3  | 17.21%     | manfaat turun 20% biaya naik 20% | -82966303082     |
| 4  | 17.21%     | manfaat turun 25% biaya naik 25% | -101107795983    |
| 5  | 17.21%     | manfaat turun 30% biaya naik 30% | -119249288883.36 |



#### 4.9.2 Benefit Cost Ratio (BCR)

BCR adalah nilai perbandingan antara manfaat dengan biaya pada setiap suku bunga pada setiap kondisi. Suku bunga yang digunakan adalah 17.21%, dari suku bunga tersebut dapat diketahui nilai BCR pada Tabel 4.9 halaman 34:

B/C = benefit/cost

$$= 224,610,449,816 / 196,503,067,567$$

$$= 1.1430 > 1 \text{ OK}$$

- a) Nilai BCR pada kondisi manfaat turun dan biaya naik 10%:

B/C = benefit/cost

$$= 202,149,404,834 / 216,153,374,324$$

$$= 0.9352 < 1 \text{ tidak OK}$$

Untuk perhitungan BCR dapat dilihat pada tabel 4.10 halaman 36

- b) Kondisi manfaat turun 15% dan biaya naik 15%

B/C = benefit/cost

$$= 190,918,882,343 / 225,978,527,702$$

$$= 0.8448 < 1 \text{ tidak OK}$$

Nilai BCR pada kondisi 15% dapat dilihat pada Tabel 4.11 halaman 37

- c) Kondisi manfaat turun 20% biaya naik 20%

B/C = benefit/cost

$$= 179,688,359,852 / 235,803,681,080$$

$$= 0.7620 < 1 \text{ tidak OK}$$

Kondisi nilai BCR pada 20% dapat dilihat pada Tabel 4.12 halaman 39

- d) Kondisi manfaat turun 25% dan biaya naik 25%

B/C = benefit/cost

$$= 168,457,837,362 / 245,628,834,459$$

$$= 0.6858 < 1 \text{ tidak OK}$$

Nilai BCR pada kondisi 25% dapat dilihat pada Tabel 4.13 halaman 40



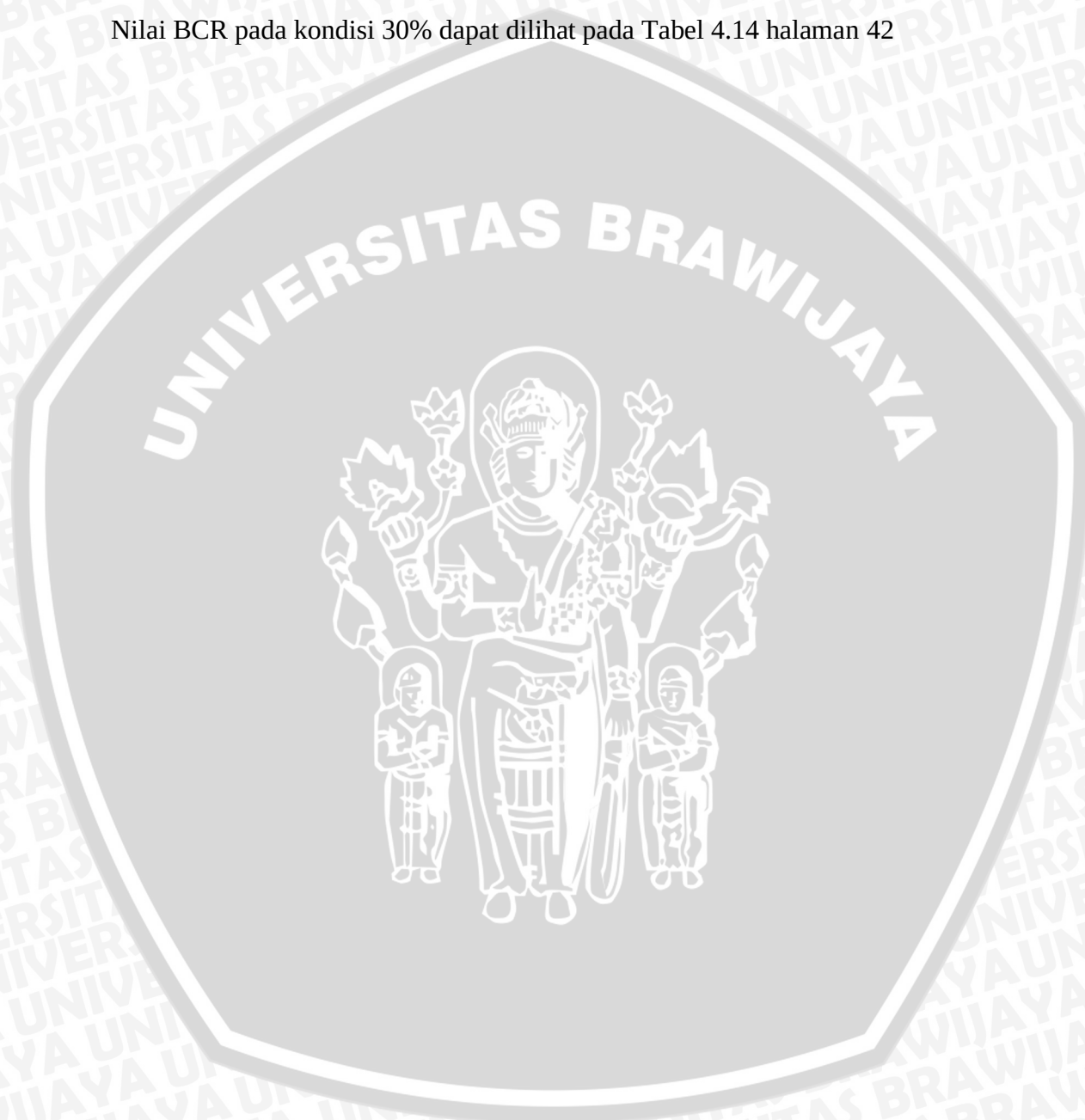
- e) Kondisi manfaat turun 30% dan biaya naik 30%

$B/C = \text{benefit/cost}$

$$= 157,227,314,871 / 255,453,987,837$$

$$= 0.6154 < 1 \text{ tidak OK}$$

Nilai BCR pada kondisi 30% dapat dilihat pada Tabel 4.14 halaman 42



**Tabel 4.9** BCR kondisi normal

| tahun | total<br>pendapatan | biaya          |                | diskon faktor |          | manfaat        | biaya          |
|-------|---------------------|----------------|----------------|---------------|----------|----------------|----------------|
|       |                     | operasional    | investasi      |               |          |                |                |
| 2012  | 4,434,226,000       | 5,175,494,615  | 9,550,000,000  | P/F,17.21,1   | 1.172100 | 5,197,356,295  | 17,259,752,238 |
| 2013  | 26,039,862,662      | 8,763,744,159  | 68,678,595,188 | P/F,17.21,2   | 0.632484 | 16,469,795,460 | 48,981,037,479 |
| 2014  | 39,176,506,132      | 13,701,216,024 | 42,947,739,688 | P/F,17.21,3   | 0.454114 | 17,790,614,992 | 25,725,105,690 |
| 2015  | 43,442,117,129      | 12,948,275,284 | 8,955,862,000  | P/F,17.21,4   | 0.366042 | 15,901,655,362 | 8,017,842,249  |
| 2016  | 30,448,086,856      | 12,053,788,540 | 0              | P/F,17.21,5   | 0.314074 | 9,562,949,480  | 3,785,780,414  |
| 2017  | 24,262,481,056      | 11,902,627,039 | 0              | P/F,17.21,6   | 0.280141 | 6,796,916,528  | 3,334,414,245  |
| 2018  | 21,032,127,088      | 12,127,858,369 | 0              | P/F,17.21,7   | 0.256498 | 5,394,693,456  | 3,110,768,488  |
| 2019  | 21,032,127,088      | 12,127,858,369 | 0              | P/F,17.21,8   | 0.239269 | 5,032,337,031  | 2,901,821,129  |
| 2020  | 21,032,127,088      | 13,416,921,094 | 0              | P/F,17.21,9   | 0.226301 | 4,759,581,660  | 3,036,256,452  |
| 2021  | 23,938,848,652      | 13,665,445,788 | 0              | P/F,17.21,10  | 0.216298 | 5,177,934,966  | 2,955,814,233  |
| 2022  | 23,938,848,652      | 13,665,445,788 | 0              | P/F,17.21,11  | 0.208438 | 4,989,776,777  | 2,848,404,492  |
| 2023  | 23,938,848,652      | 15,145,218,022 | 0              | P/F,17.21,12  | 0.202171 | 4,839,731,230  | 3,061,917,710  |
| 2024  | 27,277,161,949      | 15,430,643,809 | 0              | P/F,17.21,13  | 0.197114 | 5,376,699,107  | 3,041,589,479  |
| 2025  | 27,277,161,949      | 15,430,643,809 | 0              | P/F,17.21,14  | 0.192995 | 5,264,353,455  | 2,978,035,736  |
| 2026  | 27,277,161,949      | 17,129,466,989 | 0              | P/F,17.21,15  | 0.189615 | 5,172,150,045  | 3,247,998,220  |
| 2027  | 31,111,364,092      | 17,457,291,272 | 0              | P/F,17.21,16  | 0.186823 | 5,812,317,658  | 3,261,423,125  |
| 2028  | 31,111,364,092      | 17,457,291,272 | 0              | P/F,17.21,17  | 0.184505 | 5,740,213,712  | 3,220,963,968  |
| 2029  | 31,111,364,092      | 19,407,731,549 | 0              | P/F,17.21,18  | 0.182573 | 5,680,096,239  | 3,543,328,498  |
| 2030  | 35,515,352,591      | 19,784,272,566 | 0              | P/F,17.21,19  | 0.180956 | 6,426,721,266  | 3,580,085,680  |

|      |                |                |   |              |          |                 |                 |
|------|----------------|----------------|---|--------------|----------|-----------------|-----------------|
| 2031 | 35,515,352,591 | 19,784,272,566 | 0 | P/F,17.21,20 | 0.179599 | 6,378,526,444   | 3,553,238,150   |
| 2032 | 35,515,352,591 | 22,023,751,868 | 0 | P/F,17.21,21 | 0.178457 | 6,337,975,887   | 3,930,300,507   |
| 2033 | 40,574,061,003 | 22,456,271,437 | 0 | P/F,17.21,22 | 0.177495 | 7,201,678,415   | 3,985,867,850   |
| 2034 | 40,574,061,003 | 22,456,271,437 | 0 | P/F,17.21,23 | 0.176681 | 7,168,684,232   | 3,967,606,766   |
| 2035 | 40,574,061,003 | 25,027,792,916 | 0 | P/F,17.21,24 | 0.175994 | 7,140,772,667   | 4,404,729,897   |
| 2036 | 46,385,109,479 | 25,524,637,560 | 0 | P/F,17.21,25 | 0.175411 | 8,136,451,589   | 4,477,298,430   |
| 2037 | 46,385,109,479 | 25,524,637,560 | 0 | P/F,17.21,26 | 0.174917 | 8,113,533,143   | 4,464,686,947   |
| 2038 | 46,385,109,479 | 28,477,619,570 | 0 | P/F,17.21,27 | 0.174497 | 8,094,081,646   | 4,969,270,968   |
| 2039 | 53,060,702,409 | 29,048,382,766 | 0 | P/F,17.21,28 | 0.174141 | 9,240,055,735   | 5,058,520,969   |
| 2040 | 53,060,702,409 | 29,048,382,766 | 0 | P/F,17.21,29 | 0.173838 | 9,223,992,049   | 5,049,726,813   |
| 2041 | 35,653,685,676 | 27,361,750,849 | 0 | P/F,17.21,30 | 0.173581 | 6,188,803,290   | 4,749,480,747   |
|      |                |                |   |              |          | 224,610,449,816 | 196,503,067,567 |



**Tabel 4.10** Nilai BCR manfaat turun biaya naik 10%

| tahun | pendapatan     | biaya          |              | diskon<br>faktor | manfaat        | biaya          |
|-------|----------------|----------------|--------------|------------------|----------------|----------------|
| 2012  | 3,990,803,400  | 16,198,044,077 | P/F,17.21,1  | 1.172100         | 4,677,620,665  | 18,985,727,462 |
| 2013  | 23,435,876,396 | 85,186,573,281 | P/F,17.21,2  | 0.632484         | 14,822,815,914 | 53,879,141,227 |
| 2014  | 35,258,855,519 | 62,313,851,283 | P/F,17.21,3  | 0.454114         | 16,011,553,493 | 28,297,616,258 |
| 2015  | 39,097,905,416 | 24,094,551,013 | P/F,17.21,4  | 0.366042         | 14,311,489,826 | 8,819,626,474  |
| 2016  | 27,403,278,170 | 13,259,167,394 | P/F,17.21,5  | 0.314074         | 8,606,654,532  | 4,164,358,455  |
| 2017  | 21,836,232,951 | 13,092,889,743 | P/F,17.21,6  | 0.280141         | 6,117,224,875  | 3,667,855,669  |
| 2018  | 18,928,914,380 | 13,340,644,206 | P/F,17.21,7  | 0.256498         | 4,855,224,110  | 3,421,845,336  |
| 2019  | 18,928,914,380 | 13,340,644,206 | P/F,17.21,8  | 0.239269         | 4,529,103,328  | 3,192,003,242  |
| 2020  | 18,928,914,380 | 14,758,613,204 | P/F,17.21,9  | 0.226301         | 4,283,623,494  | 3,339,882,097  |
| 2021  | 21,544,963,786 | 15,031,990,367 | P/F,17.21,10 | 0.216298         | 4,660,141,469  | 3,251,395,656  |
| 2022  | 21,544,963,786 | 15,031,990,367 | P/F,17.21,11 | 0.208438         | 4,490,799,099  | 3,133,244,941  |
| 2023  | 21,544,963,786 | 16,659,739,825 | P/F,17.21,12 | 0.202171         | 4,355,758,107  | 3,368,109,481  |
| 2024  | 24,549,445,754 | 16,973,708,190 | P/F,17.21,13 | 0.197114         | 4,839,029,196  | 3,345,748,426  |
| 2025  | 24,549,445,754 | 16,973,708,190 | P/F,17.21,14 | 0.192995         | 4,737,918,110  | 3,275,839,309  |
| 2026  | 24,549,445,754 | 18,842,413,687 | P/F,17.21,15 | 0.189615         | 4,654,935,041  | 3,572,798,042  |
| 2027  | 28,000,227,683 | 19,203,020,399 | P/F,17.21,16 | 0.186823         | 5,231,085,892  | 3,587,565,438  |
| 2028  | 28,000,227,683 | 19,203,020,399 | P/F,17.21,17 | 0.184505         | 5,166,192,341  | 3,543,060,365  |
| 2029  | 28,000,227,683 | 21,348,504,704 | P/F,17.21,18 | 0.182573         | 5,112,086,615  | 3,897,661,347  |
| 2030  | 31,963,817,332 | 21,762,699,822 | P/F,17.21,19 | 0.180956         | 5,784,049,139  | 3,938,094,248  |
| 2031  | 31,963,817,332 | 21,762,699,822 | P/F,17.21,20 | 0.179599         | 5,740,673,800  | 3,908,561,965  |
| 2032  | 31,963,817,332 | 24,226,127,054 | P/F,17.21,21 | 0.178457         | 5,704,178,298  | 4,323,330,557  |
| 2033  | 36,516,654,902 | 24,701,898,581 | P/F,17.21,22 | 0.177495         | 6,481,510,574  | 4,384,454,635  |

|      |                |                |              |          |                 |                 |
|------|----------------|----------------|--------------|----------|-----------------|-----------------|
| 2034 | 36,516,654,902 | 24,701,898,581 | P/F,17.21,23 | 0.176681 | 6,451,815,809   | 4,364,367,443   |
| 2035 | 36,516,654,902 | 27,530,572,207 | P/F,17.21,24 | 0.175994 | 6,426,695,400   | 4,845,202,887   |
| 2036 | 41,746,598,531 | 28,077,101,316 | P/F,17.21,25 | 0.175411 | 7,322,806,430   | 4,925,028,273   |
| 2037 | 41,746,598,531 | 28,077,101,316 | P/F,17.21,26 | 0.174917 | 7,302,179,829   | 4,911,155,641   |
| 2038 | 41,746,598,531 | 31,325,381,527 | P/F,17.21,27 | 0.174497 | 7,284,673,482   | 5,466,198,065   |
| 2039 | 47,754,632,168 | 31,953,221,043 | P/F,17.21,28 | 0.174141 | 8,316,050,161   | 5,564,373,066   |
| 2040 | 47,754,632,168 | 31,953,221,043 | P/F,17.21,29 | 0.173838 | 8,301,592,844   | 5,554,699,494   |
| 2041 | 32,088,317,108 | 30,097,925,934 | P/F,17.21,30 | 0.173581 | 5,569,922,961   | 5,224,428,822   |
|      |                |                |              |          | 202,149,404,834 | 216,153,374,324 |

**Tabel 4.11** Nilai BCR manfaat turun biaya naik 15%

| tahun | pendapatan     | biaya          |              | diskon<br>faktor | manfaat        | biaya          |
|-------|----------------|----------------|--------------|------------------|----------------|----------------|
|       | 3,769,092,100  | 16,934,318,807 | P/F,17.21,1  | 1.172100         | 4,417,752,850  | 19,848,715,074 |
| 2012  | 22,133,883,263 | 89,058,690,248 | P/F,17.21,2  | 0.632484         | 13,999,326,141 | 56,328,193,101 |
| 2013  | 33,300,030,212 | 65,146,299,069 | P/F,17.21,3  | 0.454114         | 15,122,022,743 | 29,583,871,543 |
| 2014  | 36,925,799,560 | 25,189,757,877 | P/F,17.21,4  | 0.366042         | 13,516,407,058 | 9,220,518,586  |
| 2015  | 25,880,873,827 | 13,861,856,821 | P/F,17.21,5  | 0.314074         | 8,128,507,058  | 4,353,647,476  |
| 2016  | 20,623,108,898 | 13,688,021,095 | P/F,17.21,6  | 0.280141         | 5,777,379,048  | 3,834,576,381  |
| 2017  | 17,877,308,025 | 13,947,037,124 | P/F,17.21,7  | 0.256498         | 4,585,489,437  | 3,577,383,761  |
| 2018  | 17,877,308,025 | 13,947,037,124 | P/F,17.21,8  | 0.239269         | 4,277,486,476  | 3,337,094,298  |
| 2019  | 17,877,308,025 | 15,429,459,259 | P/F,17.21,9  | 0.226301         | 4,045,644,411  | 3,491,694,920  |
| 2020  | 20,348,021,354 | 15,715,262,656 | P/F,17.21,10 | 0.216298         | 4,401,244,721  | 3,399,186,368  |
| 2021  | 20,348,021,354 | 15,715,262,656 | P/F,17.21,11 | 0.208438         | 4,241,310,260  | 3,275,665,166  |

|      |                |                |              |          |                 |                 |
|------|----------------|----------------|--------------|----------|-----------------|-----------------|
| 2022 | 20,348,021,354 | 17,417,000,726 | P/F,17.21,12 | 0.202171 | 4,113,771,545   | 3,521,205,366   |
| 2023 | 23,185,587,657 | 17,745,240,381 | P/F,17.21,13 | 0.197114 | 4,570,194,241   | 3,497,827,900   |
| 2024 | 23,185,587,657 | 17,745,240,381 | P/F,17.21,14 | 0.192995 | 4,474,700,437   | 3,424,741,096   |
| 2025 | 23,185,587,657 | 19,698,887,037 | P/F,17.21,15 | 0.189615 | 4,396,327,538   | 3,735,197,953   |
| 2026 | 26,444,659,478 | 20,075,884,963 | P/F,17.21,16 | 0.186823 | 4,940,470,009   | 3,750,636,594   |
| 2027 | 26,444,659,478 | 20,075,884,963 | P/F,17.21,17 | 0.184505 | 4,879,181,655   | 3,704,108,563   |
| 2028 | 26,444,659,478 | 22,318,891,281 | P/F,17.21,18 | 0.182573 | 4,828,081,803   | 4,074,827,772   |
| 2029 | 30,188,049,702 | 22,751,913,451 | P/F,17.21,19 | 0.180956 | 5,462,713,076   | 4,117,098,532   |
| 2030 | 30,188,049,702 | 22,751,913,451 | P/F,17.21,20 | 0.179599 | 5,421,747,478   | 4,086,223,873   |
| 2031 | 30,188,049,702 | 25,327,314,648 | P/F,17.21,21 | 0.178457 | 5,387,279,504   | 4,519,845,583   |
| 2032 | 34,487,951,852 | 25,824,712,152 | P/F,17.21,22 | 0.177495 | 6,121,426,653   | 4,583,748,028   |
| 2033 | 34,487,951,852 | 25,824,712,152 | P/F,17.21,23 | 0.176681 | 6,093,381,597   | 4,562,747,781   |
| 2034 | 34,487,951,852 | 28,781,961,853 | P/F,17.21,24 | 0.175994 | 6,069,656,767   | 5,065,439,382   |
| 2035 | 39,427,343,057 | 29,353,333,194 | P/F,17.21,25 | 0.175411 | 6,915,983,851   | 5,148,893,194   |
| 2036 | 39,427,343,057 | 29,353,333,194 | P/F,17.21,26 | 0.174917 | 6,896,503,172   | 5,134,389,989   |
| 2037 | 39,427,343,057 | 32,749,262,506 | P/F,17.21,27 | 0.174497 | 6,879,969,399   | 5,714,661,614   |
| 2038 | 45,101,597,048 | 33,405,640,181 | P/F,17.21,28 | 0.174141 | 7,854,047,374   | 5,817,299,114   |
| 2039 | 45,101,597,048 | 33,405,640,181 | P/F,17.21,29 | 0.173838 | 7,840,393,241   | 5,807,185,835   |
| 2040 | 30,305,632,825 | 31,466,013,476 | P/F,17.21,30 | 0.173581 | 5,260,482,797   | 5,461,902,859   |
| 2041 |                |                |              |          | 190,918,882,343 | 225,978,527,702 |



**Tabel 4.12** Nilai BCR manfaat turun biaya naik 20%

| tahun | pendapatan     | biaya          |              | diskon<br>faktor | manfaat        | biaya          |
|-------|----------------|----------------|--------------|------------------|----------------|----------------|
|       | 3,547,380,800  | 17,670,593,538 | P/F,17.21,1  | 1.172100         | 4,157,885,036  | 20,711,702,686 |
| 2012  | 20,831,890,130 | 92,930,807,216 | P/F,17.21,2  | 0.632484         | 13,175,836,368 | 58,777,244,975 |
| 2013  | 31,341,204,905 | 67,978,746,854 | P/F,17.21,3  | 0.454114         | 14,232,491,994 | 30,870,126,827 |
| 2014  | 34,753,693,703 | 26,284,964,741 | P/F,17.21,4  | 0.366042         | 12,721,324,290 | 9,621,410,699  |
| 2015  | 24,358,469,485 | 14,464,546,248 | P/F,17.21,5  | 0.314074         | 7,650,359,584  | 4,542,936,497  |
| 2016  | 19,409,984,845 | 14,283,152,447 | P/F,17.21,6  | 0.280141         | 5,437,533,222  | 4,001,297,094  |
| 2017  | 16,825,701,671 | 14,553,430,043 | P/F,17.21,7  | 0.256498         | 4,315,754,764  | 3,732,922,185  |
| 2018  | 16,825,701,671 | 14,553,430,043 | P/F,17.21,8  | 0.239269         | 4,025,869,625  | 3,482,185,355  |
| 2019  | 16,825,701,671 | 16,100,305,313 | P/F,17.21,9  | 0.226301         | 3,807,665,328  | 3,643,507,743  |
| 2020  | 19,151,078,921 | 16,398,534,946 | P/F,17.21,10 | 0.216298         | 4,142,347,973  | 3,546,977,080  |
| 2021  | 19,151,078,921 | 16,398,534,946 | P/F,17.21,11 | 0.208438         | 3,991,821,421  | 3,418,085,391  |
| 2022  | 19,151,078,921 | 18,174,261,627 | P/F,17.21,12 | 0.202171         | 3,871,784,984  | 3,674,301,252  |
| 2023  | 21,821,729,560 | 18,516,772,571 | P/F,17.21,13 | 0.197114         | 4,301,359,286  | 3,649,907,374  |
| 2024  | 21,821,729,560 | 18,516,772,571 | P/F,17.21,14 | 0.192995         | 4,211,482,764  | 3,573,642,883  |
| 2025  | 21,821,729,560 | 20,555,360,386 | P/F,17.21,15 | 0.189615         | 4,137,720,036  | 3,897,597,864  |
| 2026  | 24,889,091,273 | 20,948,749,526 | P/F,17.21,16 | 0.186823         | 4,649,854,126  | 3,913,707,750  |
| 2027  | 24,889,091,273 | 20,948,749,526 | P/F,17.21,17 | 0.184505         | 4,592,170,970  | 3,865,156,762  |
| 2028  | 24,889,091,273 | 23,289,277,859 | P/F,17.21,18 | 0.182573         | 4,544,076,992  | 4,251,994,197  |
| 2029  | 28,412,282,072 | 23,741,127,079 | P/F,17.21,19 | 0.180956         | 5,141,377,013  | 4,296,102,816  |
| 2030  | 28,412,282,072 | 23,741,127,079 | P/F,17.21,20 | 0.179599         | 5,102,821,156  | 4,263,885,780  |
| 2031  | 28,412,282,072 | 26,428,502,241 | P/F,17.21,21 | 0.178457         | 5,070,380,710  | 4,716,360,608  |
| 2032  | 32,459,248,802 | 26,947,525,724 | P/F,17.21,22 | 0.177495         | 5,761,342,732  | 4,783,041,420  |
| 2033  | 32,459,248,802 | 26,947,525,724 | P/F,17.21,23 | 0.176681         | 5,734,947,386  | 4,761,128,119  |

|      |                |                |              |          |                 |                 |
|------|----------------|----------------|--------------|----------|-----------------|-----------------|
| 2034 | 32,459,248,802 | 30,033,351,499 | P/F,17.21,24 | 0.175994 | 5,712,618,133   | 5,285,675,877   |
| 2035 | 37,108,087,583 | 30,629,565,072 | P/F,17.21,25 | 0.175411 | 6,509,161,271   | 5,372,758,116   |
| 2036 | 37,108,087,583 | 30,629,565,072 | P/F,17.21,26 | 0.174917 | 6,490,826,515   | 5,357,624,336   |
| 2037 | 37,108,087,583 | 34,173,143,484 | P/F,17.21,27 | 0.174497 | 6,475,265,317   | 5,963,125,162   |
| 2038 | 42,448,561,927 | 34,858,059,319 | P/F,17.21,28 | 0.174141 | 7,392,044,588   | 6,070,225,163   |
| 2039 | 42,448,561,927 | 34,858,059,319 | P/F,17.21,29 | 0.173838 | 7,379,193,639   | 6,059,672,175   |
| 2040 | 28,522,948,541 | 32,834,101,019 | P/F,17.21,30 | 0.173581 | 4,951,042,632   | 5,699,376,896   |
| 2041 |                |                |              |          | 179,688,359,852 | 235,803,681,080 |

**Tabel 4.13** Nilai BCR manfaat turun biaya naik 25%

| tahun | pendapatan     | biaya          |              | diskon<br>faktor | manfaat        | biaya          |
|-------|----------------|----------------|--------------|------------------|----------------|----------------|
|       | 3,325,669,500  | 18,406,868,269 | P/F,17.21,1  | 1.172100         | 3,898,017,221  | 21,574,690,298 |
| 2012  | 19,529,896,997 | 96,802,924,183 | P/F,17.21,2  | 0.632484         | 12,352,346,595 | 61,226,296,848 |
| 2013  | 29,382,379,599 | 70,811,194,640 | P/F,17.21,3  | 0.454114         | 13,342,961,244 | 32,156,382,112 |
| 2014  | 32,581,587,847 | 27,380,171,605 | P/F,17.21,4  | 0.366042         | 11,926,241,522 | 10,022,302,811 |
| 2015  | 22,836,065,142 | 15,067,235,675 | P/F,17.21,5  | 0.314074         | 7,172,212,110  | 4,732,225,517  |
| 2016  | 18,196,860,792 | 14,878,283,799 | P/F,17.21,6  | 0.280141         | 5,097,687,396  | 4,168,017,806  |
| 2017  | 15,774,095,316 | 15,159,822,961 | P/F,17.21,7  | 0.256498         | 4,046,020,092  | 3,888,460,609  |
| 2018  | 15,774,095,316 | 15,159,822,961 | P/F,17.21,8  | 0.239269         | 3,774,252,773  | 3,627,276,411  |
| 2019  | 15,774,095,316 | 16,771,151,368 | P/F,17.21,9  | 0.226301         | 3,569,686,245  | 3,795,320,565  |
| 2020  | 17,954,136,489 | 17,081,807,235 | P/F,17.21,10 | 0.216298         | 3,883,451,224  | 3,694,767,791  |
| 2021  | 17,954,136,489 | 17,081,807,235 | P/F,17.21,11 | 0.208438         | 3,742,332,583  | 3,560,505,615  |
| 2022  | 17,954,136,489 | 18,931,522,528 | P/F,17.21,12 | 0.202171         | 3,629,798,422  | 3,827,397,137  |

|      |                |                |              |          |                 |                 |
|------|----------------|----------------|--------------|----------|-----------------|-----------------|
| 2023 | 20,457,871,462 | 19,288,304,762 | P/F,17.21,13 | 0.197114 | 4,032,524,330   | 3,801,986,848   |
| 2024 | 20,457,871,462 | 19,288,304,762 | P/F,17.21,14 | 0.192995 | 3,948,265,092   | 3,722,544,670   |
| 2025 | 20,457,871,462 | 21,411,833,736 | P/F,17.21,15 | 0.189615 | 3,879,112,534   | 4,059,997,775   |
| 2026 | 23,333,523,069 | 21,821,614,090 | P/F,17.21,16 | 0.186823 | 4,359,238,243   | 4,076,778,907   |
| 2027 | 23,333,523,069 | 21,821,614,090 | P/F,17.21,17 | 0.184505 | 4,305,160,284   | 4,026,204,960   |
| 2028 | 23,333,523,069 | 24,259,664,436 | P/F,17.21,18 | 0.182573 | 4,260,072,180   | 4,429,160,622   |
| 2029 | 26,636,514,443 | 24,730,340,707 | P/F,17.21,19 | 0.180956 | 4,820,040,949   | 4,475,107,100   |
| 2030 | 26,636,514,443 | 24,730,340,707 | P/F,17.21,20 | 0.179599 | 4,783,894,833   | 4,441,547,688   |
| 2031 | 26,636,514,443 | 27,529,689,835 | P/F,17.21,21 | 0.178457 | 4,753,481,915   | 4,912,875,633   |
| 2032 | 30,430,545,752 | 28,070,339,296 | P/F,17.21,22 | 0.177495 | 5,401,258,811   | 4,982,334,813   |
| 2033 | 30,430,545,752 | 28,070,339,296 | P/F,17.21,23 | 0.176681 | 5,376,513,174   | 4,959,508,458   |
| 2034 | 30,430,545,752 | 31,284,741,145 | P/F,17.21,24 | 0.175994 | 5,355,579,500   | 5,505,912,372   |
| 2035 | 34,788,832,109 | 31,905,796,950 | P/F,17.21,25 | 0.175411 | 6,102,338,692   | 5,596,623,037   |
| 2036 | 34,788,832,109 | 31,905,796,950 | P/F,17.21,26 | 0.174917 | 6,085,149,857   | 5,580,858,684   |
| 2037 | 34,788,832,109 | 35,597,024,463 | P/F,17.21,27 | 0.174497 | 6,070,561,235   | 6,211,588,710   |
| 2038 | 39,795,526,807 | 36,310,478,457 | P/F,17.21,28 | 0.174141 | 6,930,041,801   | 6,323,151,211   |
| 2039 | 39,795,526,807 | 36,310,478,457 | P/F,17.21,29 | 0.173838 | 6,917,994,037   | 6,312,158,516   |
| 2040 | 26,740,264,257 | 34,202,188,561 | P/F,17.21,30 | 0.173581 | 4,641,602,468   | 5,936,850,934   |
| 2041 |                |                |              |          | 168,457,837,362 | 245,628,834,459 |



**Tabel 4.14** Tabel BCR manfaat turun biaya naik 30%

| tahun | pendapatan     | biaya           |              | diskon<br>faktor | manfaat        | biaya          |
|-------|----------------|-----------------|--------------|------------------|----------------|----------------|
|       | 3,103,958,200  | 19,143,143,000  | P/F,17.21,1  | 1.172100         | 3,638,149,406  | 22,437,677,910 |
| 2012  | 18,227,903,863 | 100,675,041,150 | P/F,17.21,2  | 0.632484         | 11,528,856,822 | 63,675,348,722 |
| 2013  | 27,423,554,292 | 73,643,642,426  | P/F,17.21,3  | 0.454114         | 12,453,430,495 | 33,442,637,396 |
| 2014  | 30,409,481,990 | 28,475,378,469  | P/F,17.21,4  | 0.366042         | 11,131,158,754 | 10,423,194,924 |
| 2015  | 21,313,660,799 | 15,669,925,102  | P/F,17.21,5  | 0.314074         | 6,694,064,636  | 4,921,514,538  |
| 2016  | 16,983,736,739 | 15,473,415,151  | P/F,17.21,6  | 0.280141         | 4,757,841,569  | 4,334,738,518  |
| 2017  | 14,722,488,962 | 15,766,215,880  | P/F,17.21,7  | 0.256498         | 3,776,285,419  | 4,043,999,034  |
| 2018  | 14,722,488,962 | 15,766,215,880  | P/F,17.21,8  | 0.239269         | 3,522,635,921  | 3,772,367,468  |
| 2019  | 14,722,488,962 | 17,441,997,423  | P/F,17.21,9  | 0.226301         | 3,331,707,162  | 3,947,133,388  |
| 2020  | 16,757,194,056 | 17,765,079,524  | P/F,17.21,10 | 0.216298         | 3,624,554,476  | 3,842,558,503  |
| 2021  | 16,757,194,056 | 17,765,079,524  | P/F,17.21,11 | 0.208438         | 3,492,843,744  | 3,702,925,840  |
| 2022  | 16,757,194,056 | 19,688,783,429  | P/F,17.21,12 | 0.202171         | 3,387,811,861  | 3,980,493,023  |
| 2023  | 19,094,013,365 | 20,059,836,952  | P/F,17.21,13 | 0.197114         | 3,763,689,375  | 3,954,066,322  |
| 2024  | 19,094,013,365 | 20,059,836,952  | P/F,17.21,14 | 0.192995         | 3,685,047,419  | 3,871,446,456  |
| 2025  | 19,094,013,365 | 22,268,307,085  | P/F,17.21,15 | 0.189615         | 3,620,505,032  | 4,222,397,686  |
| 2026  | 21,777,954,864 | 22,694,478,653  | P/F,17.21,16 | 0.186823         | 4,068,622,360  | 4,239,850,063  |
| 2027  | 21,777,954,864 | 22,694,478,653  | P/F,17.21,17 | 0.184505         | 4,018,149,599  | 4,187,253,158  |
| 2028  | 21,777,954,864 | 25,230,051,014  | P/F,17.21,18 | 0.182573         | 3,976,067,368  | 4,606,327,047  |
| 2029  | 24,860,746,813 | 25,719,554,335  | P/F,17.21,19 | 0.180956         | 4,498,704,886  | 4,654,111,384  |
| 2030  | 24,860,746,813 | 25,719,554,335  | P/F,17.21,20 | 0.179599         | 4,464,968,511  | 4,619,209,595  |
| 2031  | 24,860,746,813 | 28,630,877,428  | P/F,17.21,21 | 0.178457         | 4,436,583,121  | 5,109,390,659  |
| 2032  | 28,401,842,702 | 29,193,152,868  | P/F,17.21,22 | 0.177495         | 5,041,174,891  | 5,181,628,205  |

|      |                |                |              |          |                 |                 |
|------|----------------|----------------|--------------|----------|-----------------|-----------------|
| 2033 | 28,401,842,702 | 29,193,152,868 | P/F,17.21,23 | 0.176681 | 5,018,078,963   | 5,157,888,796   |
| 2034 | 28,401,842,702 | 32,536,130,790 | P/F,17.21,24 | 0.175994 | 4,998,540,867   | 5,726,148,867   |
| 2035 | 32,469,576,635 | 33,182,028,828 | P/F,17.21,25 | 0.175411 | 5,695,516,112   | 5,820,487,959   |
| 2036 | 32,469,576,635 | 33,182,028,828 | P/F,17.21,26 | 0.174917 | 5,679,473,200   | 5,804,093,031   |
| 2037 | 32,469,576,635 | 37,020,905,442 | P/F,17.21,27 | 0.174497 | 5,665,857,152   | 6,460,052,259   |
| 2038 | 37,142,491,686 | 37,762,897,596 | P/F,17.21,28 | 0.174141 | 6,468,039,014   | 6,576,077,259   |
| 2039 | 37,142,491,686 | 37,762,897,596 | P/F,17.21,29 | 0.173838 | 6,456,794,434   | 6,564,644,857   |
| 2040 | 24,957,579,973 | 35,570,276,103 | P/F,17.21,30 | 0.173581 | 4,332,162,303   | 6,174,324,971   |
| 2041 |                |                |              |          | 157,227,314,871 | 255,453,987,837 |

Hasil evaluasi kelayakan proyek dengan metode BCR pada suku bunga 17.21 dalam kondisi normal menunjukkan nilai  $>1$  sebesar 1.1430, nilai tersebut menunjukkan bahwa proyek pembangunan mall dinoyo layak dilaksanakan. Pada kondisi manfaat turun 10% biaya naik 10% didapatkan nilai  $<1$  yaitu sebesar 0.9352, nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi manfaat turun 15% biaya naik 15% didapatkan nilai  $<1$  yaitu sebesar 0.8448, nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi manfaat turun 20% biaya naik 20% didapatkan nilai  $<1$  yaitu sebesar 0.7620, nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi manfaat turun 25% biaya naik 25% didapatkan nilai  $<1$  yaitu sebesar 0.6858, nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi manfaat turun 30% biaya naik 30% didapatkan nilai  $<1$  yaitu sebesar 0.6154, nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan.

Gambaran mengenai nilai BCR pada suku bunga sama dengan kondisi yang berbeda dapat dilihat pada Tabel 4.15 di bawah ini:

**Tabel 4.15** Analisis menggunakan BCR

| no | i      | kondisi                          | BCR      |
|----|--------|----------------------------------|----------|
| 1  | 17.21% | manfaat turun 10% biaya naik 10% | 0.935212 |
| 2  | 17.21% | manfaat turun 15% biaya naik 15% | 0.844854 |
| 3  | 17.21% | manfaat turun 20% biaya naik 20% | 0.762025 |
| 4  | 17.21% | manfaat turun 25% biaya naik 25% | 0.685822 |
| 5  | 17.21% | manfaat turun 30% biaya naik 30% | 0.615481 |

#### 4.9.3 Internal Rate Return

Sedangkan nilai IRR yaitu  $NPV = 0$  dan  $BCR = 1$ , hasil evaluasi kelayakan proyek dengan metode Internal Rate Of Return dalam kondisi berbeda didapatkan dari perhitungan yang ditampilkan pada Tabel 4.16 di bawah ini :

**Tabel 4.16** Tabel IRR kondisi  $i = 18\%$

| tahun | total cash flow | diskon factor | PV              |
|-------|-----------------|---------------|-----------------|
| 2012  | -10,291,268,615 | 0.847458      | -8,721,414,081  |
| 2013  | -33,874,988,366 | 0.718184      | -24,328,489,203 |



|      |                 |          |                 |
|------|-----------------|----------|-----------------|
| 2014 | -17,472,449,580 | 0.608631 | -10,634,272,236 |
| 2015 | 21,537,979,845  | 0.515789 | 11,109,050,397  |
| 2016 | 18,394,298,315  | 0.437109 | 8,040,317,320   |
| 2017 | 12,359,854,017  | 0.370432 | 4,578,479,748   |
| 2018 | 8,904,268,719   | 0.313925 | 2,795,272,853   |
| 2019 | 8,904,268,719   | 0.266038 | 2,368,875,299   |
| 2020 | 7,615,205,994   | 0.225456 | 1,716,894,423   |
| 2021 | 10,273,402,864  | 0.191064 | 1,962,882,242   |
| 2022 | 10,273,402,864  | 0.161919 | 1,663,459,527   |
| 2023 | 8,793,630,629   | 0.137220 | 1,206,657,820   |
| 2024 | 11,846,518,140  | 0.116288 | 1,377,604,741   |
| 2025 | 11,846,518,140  | 0.098549 | 1,167,461,645   |
| 2026 | 10,147,694,961  | 0.083516 | 847,495,292     |
| 2027 | 13,654,072,820  | 0.070776 | 966,384,816     |
| 2028 | 13,654,072,820  | 0.059980 | 818,970,183     |
| 2029 | 11,703,632,543  | 0.050830 | 594,900,791     |
| 2030 | 15,731,080,025  | 0.043077 | 677,642,134     |
| 2031 | 15,731,080,025  | 0.036506 | 574,272,995     |
| 2032 | 13,491,600,723  | 0.030937 | 417,389,314     |
| 2033 | 18,117,789,566  | 0.026218 | 475,008,138     |
| 2034 | 18,117,789,566  | 0.022218 | 402,549,270     |
| 2035 | 15,546,268,087  | 0.018829 | 292,723,762     |
| 2036 | 20,860,471,919  | 0.015957 | 332,869,456     |
| 2037 | 20,860,471,919  | 0.013523 | 282,092,759     |
| 2038 | 17,907,489,909  | 0.011460 | 205,220,394     |
| 2039 | 24,012,319,643  | 0.009712 | 233,205,029     |
| 2040 | 24,012,319,643  | 0.008230 | 197,631,380     |
| 2041 | 8,291,934,827   | 0.006975 | 57,835,655      |
|      |                 |          | 1,678,971,866   |

**Tabel 4.17** Tabel IRR kondisi  $i=19\%$

| tahun | total cash flow | diskon factor | PV              |
|-------|-----------------|---------------|-----------------|
| 2012  | -10,291,268,615 | 0.840336      | -8,648,124,887  |
| 2013  | -33,874,988,366 | 0.706165      | -23,921,325,024 |
| 2014  | -17,472,449,580 | 0.593416      | -10,368,427,893 |
| 2015  | 21,537,979,845  | 0.498669      | 10,740,317,517  |
| 2016  | 18,394,298,315  | 0.419049      | 7,708,119,138   |
| 2017  | 12,359,854,017  | 0.352142      | 4,352,427,774   |
| 2018  | 8,904,268,719   | 0.295918      | 2,634,932,706   |
| 2019  | 8,904,268,719   | 0.248671      | 2,214,229,165   |
| 2020  | 7,615,205,994   | 0.208967      | 1,591,325,430   |
| 2021  | 10,273,402,864  | 0.175602      | 1,804,033,945   |
| 2022  | 10,273,402,864  | 0.147565      | 1,515,994,912   |
| 2023  | 8,793,630,629   | 0.124004      | 1,090,447,303   |
| 2024  | 11,846,518,140  | 0.104205      | 1,234,469,106   |
| 2025  | 11,846,518,140  | 0.087567      | 1,037,368,997   |

|      |                |          |              |
|------|----------------|----------|--------------|
| 2026 | 10,147,694,961 | 0.073586 | 746,728,940  |
| 2027 | 13,654,072,820 | 0.061837 | 844,327,301  |
| 2028 | 13,654,072,820 | 0.051964 | 709,518,741  |
| 2029 | 11,703,632,543 | 0.043667 | 511,064,098  |
| 2030 | 15,731,080,025 | 0.036695 | 577,253,100  |
| 2031 | 15,731,080,025 | 0.030836 | 485,086,639  |
| 2032 | 13,491,600,723 | 0.025913 | 349,604,723  |
| 2033 | 18,117,789,566 | 0.021775 | 394,522,758  |
| 2034 | 18,117,789,566 | 0.018299 | 331,531,729  |
| 2035 | 15,546,268,087 | 0.015377 | 239,055,687  |
| 2036 | 20,860,471,919 | 0.012922 | 269,556,677  |
| 2037 | 20,860,471,919 | 0.010859 | 226,518,216  |
| 2038 | 17,907,489,909 | 0.009125 | 163,405,533  |
| 2039 | 24,012,319,643 | 0.007668 | 184,127,729  |
| 2040 | 24,012,319,643 | 0.006444 | 154,729,184  |
| 2041 | 8,291,934,827  | 0.005415 | 44,900,072   |
|      |                |          | -782,280,684 |

Untuk mendapatkan nilai IRR maka dilakukan dengan mencari interpolasi pada Tabel 4.18 sebagai berikut :

**Tabel 4.18** Tabel interpolasi nilai IRR

| i   | PW (juta rupiah) |
|-----|------------------|
| 18% | 1678971866       |
| i%  | 0                |
| 19% | -782280684       |

$$\begin{aligned}
 \frac{19\% - i\%}{19\% - 18\%} &= \frac{-782280684}{-782280684 - 1678971866} \\
 \frac{20\% - i\%}{20\% - 18\%} &= \frac{-782280684}{-2461252550} \\
 i &= 19\% - 0.00317\% \\
 i &= 18.68\% > 17.21\% \text{ (layak)}
 \end{aligned}$$

a) Kondisi manfaat turun 10% dan biaya naik 10%

Nilai IRR pada kondisi manfaat turun 10% dan biaya naik 10% dapat kita lihat pada tabel di bawah ini :

**Tabel 4.19** nilai IRR manfaat turun biaya naik 10%

| tahun | total cash flow | diskon factor | NPV             |
|-------|-----------------|---------------|-----------------|
| 2,012 | -12,207,240,677 | 0.8532        | -10,414,845,727 |
| 2,013 | -61,750,696,885 | 0.7279        | -44,948,223,459 |
| 2,014 | -27,054,995,764 | 0.6210        | -16,801,709,536 |

|       |                |        |                 |
|-------|----------------|--------|-----------------|
| 2,015 | 15,003,354,404 | 0.5298 | 7,949,314,957   |
| 2,016 | 14,144,110,776 | 0.4520 | 6,393,700,950   |
| 2,017 | 8,743,343,208  | 0.3857 | 3,372,015,255   |
| 2,018 | 5,588,270,174  | 0.3290 | 1,838,758,668   |
| 2,019 | 5,588,270,174  | 0.2807 | 1,568,772,859   |
| 2,020 | 4,170,301,176  | 0.2395 | 998,815,854     |
| 2,021 | 6,512,973,420  | 0.2043 | 1,330,860,840   |
| 2,022 | 6,512,973,420  | 0.1743 | 1,135,449,910   |
| 2,023 | 4,885,223,962  | 0.1487 | 726,621,907     |
| 2,024 | 7,575,737,564  | 0.1269 | 961,356,051     |
| 2,025 | 7,575,737,564  | 0.1083 | 820,199,685     |
| 2,026 | 5,707,032,067  | 0.0924 | 527,157,420     |
| 2,027 | 8,797,207,284  | 0.0788 | 693,282,392     |
| 2,028 | 8,797,207,284  | 0.0672 | 591,487,409     |
| 2,029 | 6,651,722,979  | 0.0574 | 381,566,437     |
| 2,030 | 10,201,117,509 | 0.0489 | 499,251,177     |
| 2,031 | 10,201,117,509 | 0.0418 | 425,945,889     |
| 2,032 | 7,737,690,277  | 0.0356 | 275,647,055     |
| 2,033 | 11,814,756,322 | 0.0304 | 359,089,014     |
| 2,034 | 11,814,756,322 | 0.0259 | 306,363,803     |
| 2,035 | 8,986,082,695  | 0.0221 | 198,800,938     |
| 2,036 | 13,669,497,215 | 0.0189 | 258,009,616     |
| 2,037 | 13,669,497,215 | 0.0161 | 220,125,941     |
| 2,038 | 10,421,217,004 | 0.0137 | 143,176,736     |
| 2,039 | 15,801,411,126 | 0.0117 | 185,218,868     |
| 2,040 | 15,801,411,126 | 0.0100 | 158,023,094     |
| 2,041 | 1,990,391,175  | 0.0085 | 16,982,376      |
| total |                |        | -39,828,783,620 |

Dari hasil perhitungan nilai IRR didapatkan sebesar 7% < 17.21% (tidak layak)

b) Kondisi manfaat turun 15% dan biaya naik 15%

Nilai IRR pada kondisi manfaat turun 15% dan biaya naik 15% dapat kita lihat pada tabel di bawah ini :

**Tabel 4.20** nilai IRR manfaat turun biaya naik 15%

| tahun | total cash flow | diskon factor | PV              |
|-------|-----------------|---------------|-----------------|
| 2,012 | -13,165,226,707 | 1.0000        | -13,165,226,707 |
| 2,013 | -66,924,806,986 | 0.8532        | -57,098,205,772 |
| 2,014 | -31,846,268,857 | 0.7279        | -23,180,842,988 |
| 2,015 | 11,736,041,683  | 0.6210        | 7,288,323,575   |
| 2,016 | 12,019,017,006  | 0.5298        | 6,368,106,030   |
| 2,017 | 6,935,087,803   | 0.4520        | 3,134,935,676   |
| 2,018 | 3,930,270,901   | 0.3857        | 1,515,774,129   |
| 2,019 | 3,930,270,901   | 0.3290        | 1,293,212,293   |
| 2,020 | 2,447,848,767   | 0.2807        | 687,174,848     |
| 2,021 | 4,632,758,698   | 0.2395        | 1,109,577,615   |
| 2,022 | 4,632,758,698   | 0.2043        | 946,657,807     |
| 2,023 | 2,931,020,628   | 0.1743        | 510,984,292     |
| 2,024 | 5,440,347,276   | 0.1487        | 809,190,232     |



|       |                |        |                 |
|-------|----------------|--------|-----------------|
| 2,025 | 5,440,347,276  | 0.1269 | 690,376,446     |
| 2,026 | 3,486,700,620  | 0.1083 | 377,493,376     |
| 2,027 | 6,368,774,515  | 0.0924 | 588,282,438     |
| 2,028 | 6,368,774,515  | 0.0788 | 501,904,648     |
| 2,029 | 4,125,768,197  | 0.0672 | 277,399,391     |
| 2,030 | 7,436,136,251  | 0.0574 | 426,563,167     |
| 2,031 | 7,436,136,251  | 0.0489 | 363,930,694     |
| 2,032 | 4,860,735,054  | 0.0418 | 202,959,148     |
| 2,033 | 8,663,239,700  | 0.0356 | 308,618,777     |
| 2,034 | 8,663,239,700  | 0.0304 | 263,304,135     |
| 2,035 | 5,705,989,999  | 0.0259 | 147,959,784     |
| 2,036 | 10,074,009,863 | 0.0221 | 222,869,372     |
| 2,037 | 10,074,009,863 | 0.0189 | 190,145,356     |
| 2,038 | 6,678,080,551  | 0.0161 | 107,540,076     |
| 2,039 | 11,695,956,867 | 0.0137 | 160,690,343     |
| 2,040 | 11,695,956,867 | 0.0117 | 137,096,103     |
| 2,041 | -1,160,380,651 | 0.0100 | -11,604,466     |
| total |                |        | -64,824,810,182 |

Dari hasil perhitungan Nilai IRR didapatkan sebesar 2% < 17.21% (tidak layak)

c) Kondisi manfaat turun 20% biaya naik 20%

Nilai IRR pada kondisi manfaat turun 20% dan biaya naik 20% dapat kita lihat pada tabel di bawah ini :

**Tabel 4.21** nilai IRR manfaat turun biaya naik 20%

| tahun   | total cash flow | diskon factor | PV              |
|---------|-----------------|---------------|-----------------|
| 2012.00 | -14,123,212,738 | 1.0000        | -14,123,212,738 |
| 2013.00 | -72,098,917,086 | 0.8532        | -61,512,598,828 |
| 2014.00 | -36,637,541,949 | 0.7279        | -26,668,402,230 |
| 2015.00 | 8,468,728,962   | 0.6210        | 5,259,255,089   |
| 2016.00 | 9,893,923,236   | 0.5298        | 5,242,155,177   |
| 2017.00 | 5,126,832,398   | 0.4520        | 2,317,532,271   |
| 2018.00 | 2,272,271,628   | 0.3857        | 876,339,223     |
| 2019.00 | 2,272,271,628   | 0.3290        | 747,665,918     |
| 2020.00 | 725,396,357     | 0.2807        | 203,637,634     |
| 2021.00 | 2,752,543,976   | 0.2395        | 659,253,240     |
| 2022.00 | 2,752,543,976   | 0.2043        | 562,454,773     |
| 2023.00 | 976,817,295     | 0.1743        | 170,295,046     |
| 2024.00 | 3,304,956,988   | 0.1487        | 491,575,037     |
| 2025.00 | 3,304,956,988   | 0.1269        | 419,396,841     |
| 2026.00 | 1,266,369,173   | 0.1083        | 137,105,541     |
| 2027.00 | 3,940,341,747   | 0.0924        | 363,968,585     |
| 2028.00 | 3,940,341,747   | 0.0788        | 310,526,905     |
| 2029.00 | 1,599,813,415   | 0.0672        | 107,564,760     |
| 2030.00 | 4,671,154,994   | 0.0574        | 267,954,029     |
| 2031.00 | 4,671,154,994   | 0.0489        | 228,610,211     |
| 2032.00 | 1,983,779,831   | 0.0418        | 82,832,382      |
| 2033.00 | 5,511,723,078   | 0.0356        | 196,349,321     |
| 2034.00 | 5,511,723,078   | 0.0304        | 167,519,257     |

|         |                |        |                 |
|---------|----------------|--------|-----------------|
| 2035.00 | 2,425,897,303  | 0.0259 | 62,904,990      |
| 2036.00 | 6,478,522,511  | 0.0221 | 143,325,673     |
| 2037.00 | 6,478,522,511  | 0.0189 | 122,281,096     |
| 2038.00 | 2,934,944,099  | 0.0161 | 47,262,699      |
| 2039.00 | 7,590,502,608  | 0.0137 | 104,285,650     |
| 2040.00 | 7,590,502,608  | 0.0117 | 88,973,339      |
| 2041.00 | -4,311,152,478 | 0.0100 | -43,113,976     |
| total   |                |        | -82,966,303,082 |

Dari hasil perhitungan nilai IRR didapatkan sebesar  $-1\% < 17.21\%$  (tidak layak)

d) Kondisi manfaat turun 25% dan biaya naik 25%

Nilai IRR pada kondisi manfaat turun 25% dan biaya naik 25% dapat kita lihat pada tabel di bawah ini :

**Tabel 4.22** nilai IRR manfaat turun biaya naik 25%

| tahun | total cash flow | diskon factor | PV               |
|-------|-----------------|---------------|------------------|
| 2012  | -15,081,198,769 | 1.0000        | -15,081,198,769  |
| 2013  | -77,273,027,187 | 0.8532        | -65,926,991,883  |
| 2014  | -41,428,815,041 | 0.7279        | -30,155,961,472  |
| 2015  | 5,201,416,242   | 0.6210        | 3,230,186,603    |
| 2016  | 7,768,829,467   | 0.5298        | 4,116,204,324    |
| 2017  | 3,318,576,993   | 0.4520        | 1,500,128,867    |
| 2018  | 614,272,355     | 0.3857        | 236,904,317      |
| 2019  | 614,272,355     | 0.3290        | 202,119,544      |
| 2020  | -997,056,052    | 0.2807        | -279,899,580     |
| 2021  | 872,329,254     | 0.2395        | 208,928,864      |
| 2022  | 872,329,254     | 0.2043        | 178,251,740      |
| 2023  | -977,386,039    | 0.1743        | -170,394,199     |
| 2024  | 1,169,566,701   | 0.1487        | 173,959,842      |
| 2025  | 1,169,566,701   | 0.1269        | 148,417,235      |
| 2026  | -953,962,274    | 0.1083        | -103,282,294     |
| 2027  | 1,511,908,979   | 0.0924        | 139,654,732      |
| 2028  | 1,511,908,979   | 0.0788        | 119,149,162      |
| 2029  | -926,141,367    | 0.0672        | -62,269,870      |
| 2030  | 1,906,173,736   | 0.0574        | 109,344,891      |
| 2031  | 1,906,173,736   | 0.0489        | 93,289,728       |
| 2032  | -893,175,392    | 0.0418        | -37,294,383      |
| 2033  | 2,360,206,456   | 0.0356        | 84,079,866       |
| 2034  | 2,360,206,456   | 0.0304        | 71,734,379       |
| 2035  | -854,195,393    | 0.0259        | -22,149,805      |
| 2036  | 2,883,035,159   | 0.0221        | 63,781,974       |
| 2037  | 2,883,035,159   | 0.0189        | 54,416,836       |
| 2038  | -808,192,354    | 0.0161        | -13,014,678      |
| 2039  | 3,485,048,349   | 0.0137        | 47,880,958       |
| 2040  | 3,485,048,349   | 0.0117        | 40,850,574       |
| 2041  | -7,461,924,304  | 0.0100        | -74,623,485      |
| total |                 |               | -101,107,795,983 |

Dari hasil perhitungan diatas, didapatkan nilai IRR didapatkan sebesar  $-11\% < 17.21\%$  (tidak layak)

e) Kondisi manfaat turun 30% dan biaya naik 30%

Nilai IRR pada kondisi manfaat turun 25% dan biaya naik 25% dapat kita lihat pada tabel di bawah ini :

**Tabel 4.23** nilai IRR manfaat turun biaya naik 30%

| tahun | total cash flow | diskon factor | PV               |
|-------|-----------------|---------------|------------------|
| 2012  | -16,039,184,800 | 1.0000        | -16,039,184,800  |
| 2013  | -82,447,137,287 | 0.8532        | -70,341,384,939  |
| 2014  | -46,220,088,133 | 0.7279        | -33,643,520,713  |
| 2015  | 1,934,103,521   | 0.6210        | 1,201,118,117    |
| 2016  | 5,643,735,697   | 0.5298        | 2,990,253,471    |
| 2017  | 1,510,321,589   | 0.4520        | 682,725,463      |
| 2018  | -1,043,726,918  | 0.3857        | -402,530,589     |
| 2019  | -1,043,726,918  | 0.3290        | -343,426,831     |
| 2020  | -2,719,508,461  | 0.2807        | -763,436,794     |
| 2021  | -1,007,885,468  | 0.2395        | -241,395,511     |
| 2022  | -1,007,885,468  | 0.2043        | -205,951,294     |
| 2023  | -2,931,589,373  | 0.1743        | -511,083,445     |
| 2024  | -965,823,587    | 0.1487        | -143,655,354     |
| 2025  | -965,823,587    | 0.1269        | -122,562,370     |
| 2026  | -3,174,293,721  | 0.1083        | -343,670,130     |
| 2027  | -916,523,789    | 0.0924        | -84,659,121      |
| 2028  | -916,523,789    | 0.0788        | -72,228,582      |
| 2029  | -3,452,096,150  | 0.0672        | -232,104,501     |
| 2030  | -858,807,522    | 0.0574        | -49,264,247      |
| 2031  | -858,807,522    | 0.0489        | -42,030,755      |
| 2032  | -3,770,130,615  | 0.0418        | -157,421,149     |
| 2033  | -791,310,166    | 0.0356        | -28,189,590      |
| 2034  | -791,310,166    | 0.0304        | -24,050,499      |
| 2035  | -4,134,288,088  | 0.0259        | -107,204,600     |
| 2036  | -712,452,193    | 0.0221        | -15,761,725      |
| 2037  | -712,452,193    | 0.0189        | -13,447,423      |
| 2038  | -4,551,328,806  | 0.0161        | -73,292,055      |
| 2039  | -620,405,909    | 0.0137        | -8,523,735       |
| 2040  | -620,405,909    | 0.0117        | -7,272,191       |
| 2041  | -10,612,696,130 | 0.0100        | -106,132,994     |
|       |                 | total         | -119,249,288,883 |

Dari hasil perhitungan diatas, didapatkan nilai IRR didapatkan sebesar  $-18\% < 17.21\%$  (tidak layak)



Hasil evaluasi kelayakan proyek dengan metode IRR pada suku bunga 17.21% dalam kondisi normal menunjukkan nilai sebesar 18.9% , nilai tersebut menunjukkan bahwa proyek pembangunan mall dinoyo layak dilaksanakan. Pada kondisi manfaat turun 10% biaya naik 10% didapatkan nilai sebesar 7% nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi manfaat turun 15% biaya naik 15% didapatkan nilai sebesar 2%, nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi manfaat turun 20% biaya naik 20% didapatkan nilai <1% yaitu sebesar -1%, nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi manfaat turun 25% biaya naik 25% didapatkan nilai <1% yaitu sebesar -11%, nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan. Pada kondisi manfaat turun 30% biaya naik 30% didapatkan nilai <1% yaitu sebesar -18%, nilai tersebut menunjukkan pada kondisi ini proyek pembangunan mall dinoyo tidak layak dilaksanakan.

Gambaran mengenai nilai BCR pada suku bunga sama dengan kondisi yang berbeda dapat dilihat pada Tabel 4.15 di bawah ini:

**Tabel 4.24** Analisis menggunakan IRR

| no | i      | kondisi                          | IRRR  |
|----|--------|----------------------------------|-------|
| 1  | 17.21% | manfaat turun 10% biaya naik 10% | 18.9% |
| 2  | 17.21% | manfaat turun 15% biaya naik 15% | 7%    |
| 3  | 17.21% | manfaat turun 20% biaya naik 20% | 2%    |
| 4  | 17.21% | manfaat turun 25% biaya naik 25% | -11%  |
| 5  | 17.21% | manfaat turun 30% biaya naik 30% | -18%  |

#### 4.9.4 Payback Period(PP)

Hasil evaluasi kelayakan finansial proyek dengan metode payback period (PP) bertujuan untuk menghitung waktu yang dibutuhkan untuk mengembalikan investasi dalam kondisi normal/dasar. Dalam perhitungan digunakan dua metode yaitu :

- a) Simple Payback Period
- b) Discounted Payback Period

##### 4.9.4.1 Simple Payback Period

Hasil evaluasi simple payback period dapat dilihat pada Tabel 4.25 sebagai berikut :

**Tabel 4.25** perhitungan simple payback period

| periode | tahun | biaya            |                |                | total           | cashflow        |
|---------|-------|------------------|----------------|----------------|-----------------|-----------------|
|         |       | total pendapatan | operasional    | investasi      | cashflow        | kumulatif       |
| 1       | 2,012 | 4,434,226,000    | 5,175,494,615  | 9,550,000,000  | -10,291,268,615 | -10,291,268,615 |
| 2       | 2,013 | 26,039,862,662   | 8,763,744,159  | 68,678,595,188 | -33,874,988,366 | -44,166,256,981 |
| 3       | 2,014 | 39,176,506,132   | 13,701,216,024 | 42,947,739,688 | -17,472,449,580 | -61,638,706,562 |
| 4       | 2,015 | 43,442,117,129   | 12,948,275,284 | 8,955,862,000  | 21,537,979,845  | -40,100,726,717 |
| 5       | 2,016 | 30,448,086,856   | 12,053,788,540 | 0              | 18,394,298,315  | -21,706,428,401 |
| 6       | 2,017 | 24,262,481,056   | 11,902,627,039 | 0              | 12,359,854,017  | -9,346,574,384  |
| 7       | 2,018 | 21,032,127,088   | 12,127,858,369 | 0              | 8,904,268,719   | -442,305,665    |
| 8       | 2,019 | 21,032,127,088   | 12,127,858,369 | 0              | 8,904,268,719   | 8,461,963,055   |
| 9       | 2,020 | 21,032,127,088   | 13,416,921,094 | 0              | 7,615,205,994   | 16,077,169,049  |
| 10      | 2,021 | 23,938,848,652   | 13,665,445,788 | 0              | 10,273,402,864  | 26,350,571,913  |
| 11      | 2,022 | 23,938,848,652   | 13,665,445,788 | 0              | 10,273,402,864  | 36,623,974,776  |
| 12      | 2,023 | 23,938,848,652   | 15,145,218,022 | 0              | 8,793,630,629   | 45,417,605,406  |
| 13      | 2,024 | 27,277,161,949   | 15,430,643,809 | 0              | 11,846,518,140  | 57,264,123,546  |
| 14      | 2,025 | 27,277,161,949   | 15,430,643,809 | 0              | 11,846,518,140  | 69,110,641,686  |
| 15      | 2,026 | 27,277,161,949   | 17,129,466,989 | 0              | 10,147,694,961  | 79,258,336,647  |
| 16      | 2,027 | 31,111,364,092   | 17,457,291,272 | 0              | 13,654,072,820  | 92,912,409,467  |
| 17      | 2,028 | 31,111,364,092   | 17,457,291,272 | 0              | 13,654,072,820  | 106,566,482,287 |
| 18      | 2,029 | 31,111,364,092   | 19,407,731,549 | 0              | 11,703,632,543  | 118,270,114,830 |
| 19      | 2,030 | 35,515,352,591   | 19,784,272,566 | 0              | 15,731,080,025  | 134,001,194,854 |
| 20      | 2,031 | 35,515,352,591   | 19,784,272,566 | 0              | 15,731,080,025  | 149,732,274,879 |
| 21      | 2,032 | 35,515,352,591   | 22,023,751,868 | 0              | 13,491,600,723  | 163,223,875,602 |
| 22      | 2,033 | 40,574,061,003   | 22,456,271,437 | 0              | 18,117,789,566  | 181,341,665,168 |
| 23      | 2,034 | 40,574,061,003   | 22,456,271,437 | 0              | 18,117,789,566  | 199,459,454,734 |
| 24      | 2,035 | 40,574,061,003   | 25,027,792,916 | 0              | 15,546,268,087  | 215,005,722,821 |
| 25      | 2,036 | 46,385,109,479   | 25,524,637,560 | 0              | 20,860,471,919  | 235,866,194,739 |
| 26      | 2,037 | 46,385,109,479   | 25,524,637,560 | 0              | 20,860,471,919  | 256,726,666,658 |
| 27      | 2,038 | 46,385,109,479   | 28,477,619,570 | 0              | 17,907,489,909  | 274,634,156,566 |
| 28      | 2,039 | 53,060,702,409   | 29,048,382,766 | 0              | 24,012,319,643  | 298,646,476,210 |
| 29      | 2,040 | 53,060,702,409   | 29,048,382,766 | 0              | 24,012,319,643  | 322,658,795,853 |

|    |       |                |                |   |               |                 |
|----|-------|----------------|----------------|---|---------------|-----------------|
| 30 | 2,041 | 35,653,685,676 | 27,361,750,849 | 0 | 8,291,934,827 | 330,950,730,680 |
|----|-------|----------------|----------------|---|---------------|-----------------|

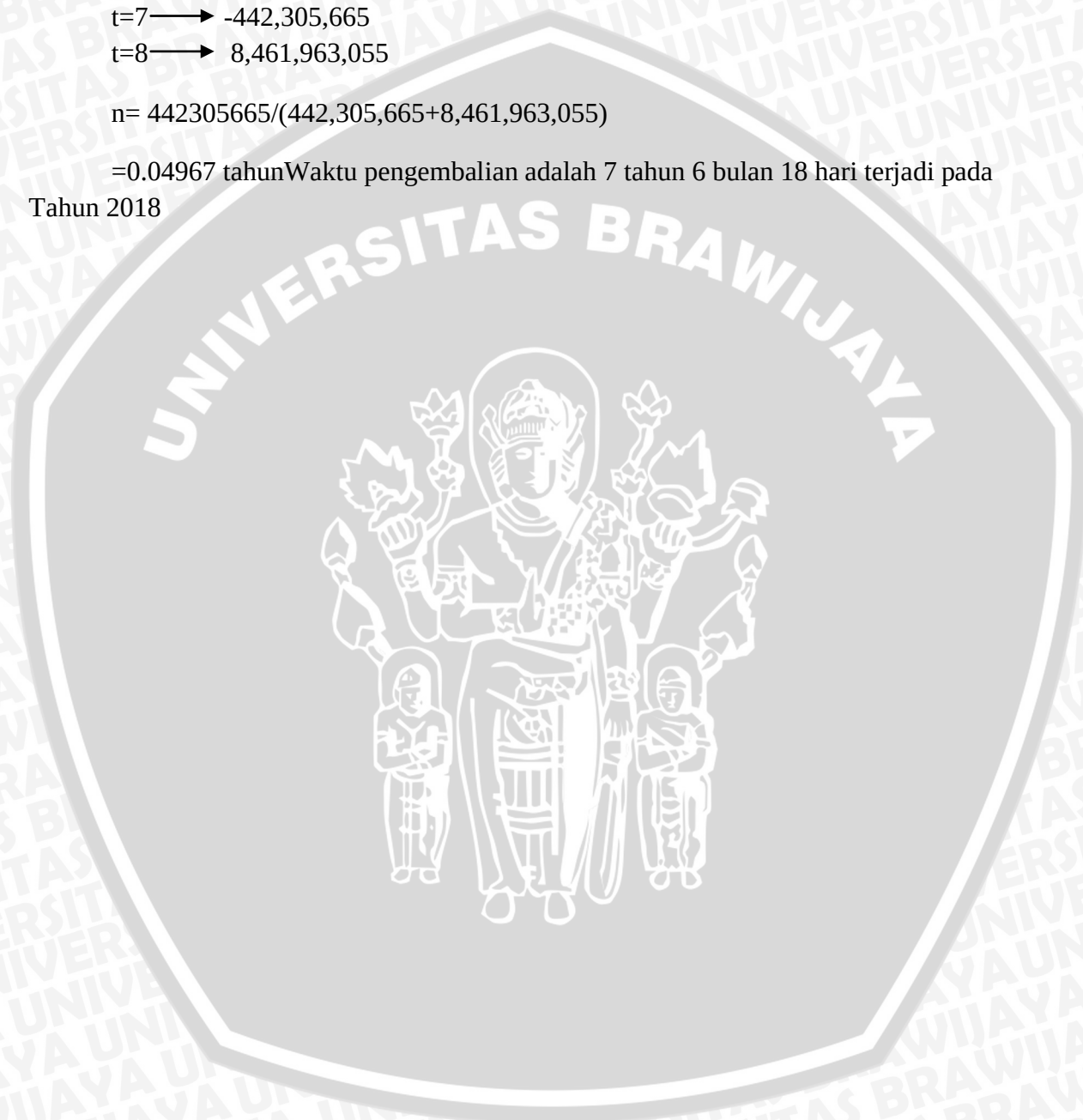
$$PP = -P + \sum_{t=1}^n At$$

t=7 → -442,305,665

t=8 → 8,461,963,055

n = 442305665 / (442,305,665 + 8,461,963,055)

= 0.04967 tahun Waktu pengembalian adalah 7 tahun 6 bulan 18 hari terjadi pada Tahun 2018





#### 4.9.4.2 Discounted Payback Period

Hasil evaluasi simple payback period dapat dilihat pada Tabel 4.26 sebagai berikut :

**Tabel 4.26** hasil perhitungan Discounted Payback Period

| discounted payback period |       |                  | biaya          |                | total           | diskon faktor | total           | cashflow        |
|---------------------------|-------|------------------|----------------|----------------|-----------------|---------------|-----------------|-----------------|
| periode                   | tahun | total pendapatan | operasional    | investasi      | cashflow        |               | laba/rugi       | kumulatif       |
| 1                         | 2,012 | 4,434,226,000    | 5,175,494,615  | 9,550,000,000  | -10,291,268,615 | 1.0000        | -10,291,268,615 | -10,291,268,615 |
| 2                         | 2,013 | 26,039,862,662   | 8,763,744,159  | 68,678,595,188 | -33,874,988,366 | 0.8532        | -28,901,107,727 | -39,192,376,342 |
| 3                         | 2,014 | 39,176,506,132   | 13,701,216,024 | 42,947,739,688 | -17,472,449,580 | 0.7279        | -12,718,165,263 | -51,910,541,605 |
| 4                         | 2,015 | 43,442,117,129   | 12,948,275,284 | 8,955,862,000  | 21,537,979,845  | 0.6210        | 13,375,529,033  | -38,535,012,572 |
| 5                         | 2,016 | 30,448,086,856   | 12,053,788,540 | 0              | 18,394,298,315  | 0.5298        | 9,745,958,590   | -28,789,053,982 |
| 6                         | 2,017 | 24,262,481,056   | 11,902,627,039 | 0              | 12,359,854,017  | 0.4520        | 5,587,145,889   | -23,201,908,094 |
| 7                         | 2,018 | 21,032,127,088   | 12,127,858,369 | 0              | 8,904,268,719   | 0.3857        | 3,434,078,846   | -19,767,829,247 |
| 8                         | 2,019 | 21,032,127,088   | 12,127,858,369 | 0              | 8,904,268,719   | 0.3290        | 2,929,851,417   | -16,837,977,830 |
| 9                         | 2,020 | 21,032,127,088   | 13,416,921,094 | 0              | 7,615,205,994   | 0.2807        | 2,137,786,490   | -14,700,191,340 |
| 10                        | 2,021 | 23,938,848,652   | 13,665,445,788 | 0              | 10,273,402,864  | 0.2395        | 2,460,550,741   | -12,239,640,599 |
| 11                        | 2,022 | 23,938,848,652   | 13,665,445,788 | 0              | 10,273,402,864  | 0.2043        | 2,099,266,907   | -10,140,373,692 |
| 12                        | 2,023 | 23,938,848,652   | 15,145,218,022 | 0              | 8,793,630,629   | 0.1743        | 1,533,052,028   | -8,607,321,664  |
| 13                        | 2,024 | 27,277,161,949   | 15,430,643,809 | 0              | 11,846,518,140  | 0.1487        | 1,762,035,818   | -6,845,285,846  |
| 14                        | 2,025 | 27,277,161,949   | 15,430,643,809 | 0              | 11,846,518,140  | 0.1269        | 1,503,315,262   | -5,341,970,584  |
| 15                        | 2,026 | 27,277,161,949   | 17,129,466,989 | 0              | 10,147,694,961  | 0.1083        | 1,098,656,882   | -4,243,313,701  |
| 16                        | 2,027 | 31,111,364,092   | 17,457,291,272 | 0              | 13,654,072,820  | 0.0924        | 1,261,223,997   | -2,982,089,704  |
| 17                        | 2,028 | 31,111,364,092   | 17,457,291,272 | 0              | 13,654,072,820  | 0.0788        | 1,076,037,879   | -1,906,051,825  |
| 18                        | 2,029 | 31,111,364,092   | 19,407,731,549 | 0              | 11,703,632,543  | 0.0672        | 786,903,282     | -1,119,148,543  |
| 19                        | 2,030 | 35,515,352,591   | 19,784,272,566 | 0              | 15,731,080,025  | 0.0574        | 902,390,581     | -216,757,962    |
| 20                        | 2,031 | 35,515,352,591   | 19,784,272,566 | 0              | 15,731,080,025  | 0.0489        | 769,892,143     | 553,134,180     |
| 21                        | 2,032 | 35,515,352,591   | 22,023,751,868 | 0              | 13,491,600,723  | 0.0418        | 563,339,444     | 1,116,473,625   |
| 22                        | 2,033 | 40,574,061,003   | 22,456,271,437 | 0              | 18,117,789,566  | 0.0356        | 645,427,144     | 1,761,900,769   |
| 23                        | 2,034 | 40,574,061,003   | 22,456,271,437 | 0              | 18,117,789,566  | 0.0304        | 550,658,770     | 2,312,559,539   |
| 24                        | 2,035 | 40,574,061,003   | 25,027,792,916 | 0              | 15,546,268,087  | 0.0259        | 403,124,168     | 2,715,683,707   |
| 25                        | 2,036 | 46,385,109,479   | 25,524,637,560 | 0              | 20,860,471,919  | 0.0221        | 461,500,469     | 3,177,184,176   |
| 26                        | 2,037 | 46,385,109,479   | 25,524,637,560 | 0              | 20,860,471,919  | 0.0189        | 393,738,136     | 3,570,922,311   |
| 27                        | 2,038 | 46,385,109,479   | 28,477,619,570 | 0              | 17,907,489,909  | 0.0161        | 288,372,207     | 3,859,294,518   |
| 28                        | 2,039 | 53,060,702,409   | 29,048,382,766 | 0              | 24,012,319,643  | 0.0137        | 329,904,421     | 4,189,198,939   |
| 29                        | 2,040 | 53,060,702,409   | 29,048,382,766 | 0              | 24,012,319,643  | 0.0117        | 281,464,398     | 4,470,663,337   |
| 30                        | 2,041 | 35,653,685,676   | 27,361,750,849 | 0              | 8,291,934,827   | 0.0100        | 82,924,062      | 4,553,587,399   |

$$0 = \sum_{t=1}^{N'} At \left( \frac{P}{F}, i\%, t \right)$$

$$i = 17.21\%$$

$$t=19 \longrightarrow -216,757,962$$

$$t=20 \longrightarrow 553,134,180$$

$$n = 216,757,962 / (553,134,180 + 216,757,962)$$

$$= 0.28154 \text{ tahun}$$

Waktu pengembalian adalah 19 tahun 3 bulan 11 hari terjadi pada Tahun 2030

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