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Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijava Universitas Brawijaya Universitas Brawijava Universitas Brooliteness theory states that some speech act threatens others face. In case of itas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas communication, the speaker chooses the strategies to have polite conversation. People use politeness strategies in order to get their conversation run well and go smoothly. Brawij ersitas Brawijaya Universitas Brawijay Universi Speaking politeness involves taking account of the other's feeling and face, and being polite person means that he should make others feel comfortable. Universitas BrBrown and Levinson (1987) said that there is speech act because one aim or it as one way of speaking can cause lots of their (speaker and hearer) face. Face is derived from Goffman and from the English folk term, which ties face up with notions of itas Brawijaya Universibeing embarrassed or humiliated, or 'losing face'. Thus face is something that is it as B emotionally invested, and that can be lost, maintained, or enhanced, and must be Brawijaya Universiconstantly attended to in interaction. In general, people cooperate (and assume each itas other's cooperation) in maintaining face in interaction, such cooperation being based Universion the mutual vulnerability face (Jaworski and Coupland, 2006). "Face need are thought of as desire to be appreciated and protected" (Brown Universiand Levinson, 1987, p.62). Further Brown and Levinson argue that face is broken it as Brawijaya down into two different categories: positive face and negative face. Positive face is Universidesire to be liked and appreciated. Positive politeness is designed to meet the face it as Braw Universineeds by performing an action like complimenting or showing concern for another it as person. Negative face is the desire to be autonomous and not to infringe on the other Universipersons. Negative politeness is designed to protect the other person when face needs it Universitas Brawijaya Universitas Brawijaya

Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijava Universibehaviors in showing positive concern to the hearer, and negative politeness is it as Brawijaya ersitas Brawijaya Universitas Brawijaya Universitas Brawijaya behaviors to keep the face of the other person when they feel threatened. Universitas Brawijaya Universiwith women. It is because linguistic behavior between men and women are different it as Ri too. Women's linguistic behavior is often characterized by being concern with co-Universioperation/(more positively polite than men) and avoidance of j conflict/(more itas negatively polite than men). This characterization is based on the assumption that women are powerless and show their powerlessness in language, these forms Univers politeness are markers of their subordination (Mills, 2003). Different from women, in society men are in superior positions. That reality which affects the differences of Universibehavior between men and women ways of speaking. In daily life, people usually communicate in oral or written forms, or signs. UniversiCrystal (2003) also states that language refers to the concrete act of speaking, writing, it as Brawijava or signing in a given situation. Language in written form can be found in mass media, Universitive newspaper, magazine, and literary works. On the other hand, the sign form of itas Brawijaya language can be found and produced in human interaction in any certain condition. Universitien, the oral language can be found in human's daily life, like in the conversation, at its Braw Universithe play, television, movie, and so on. However, the language used ought to be it as Brawijava ersitas Brawijaya Universitas Brawijaya Universitas Brawijaya Univers meaningful and understandable to avoid misunderstanding and misinterpretation from ersitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya the hearer. Women's conversations are more likely to avoid conflict with his Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya interlocutor and show their interest to the other person, such as those found in the Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya

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rawijaya	Universitas B The writer takes politeness strategies as a subject in this research because it as Brawijay
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rawijaya	Universipoliteness is an important subject matter in communication. Politeness is behaving in Brawijay
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rawijaya	Universithis case, the speakers try to avoid embarrassing other person, or making him or her tas Brawija
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rawijaya	Universicommunication do not only occur in the real society. Those can also be found in the itas Brawijay
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rawijaya	Universities of literary works such as movie, play, dramas, novel, and so on. The writer takes translated Brawijay
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rawijaya	University Robert Luketic and starring by Katherine Heigl and Gerrard Butler. The film was
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rawijaya	University category of Best Actress, Comedy or Musical in Satellite Awards and Choice Summer
rawijaya	Universita Universitas Brawijay
rawijaya	UniversiMovie Star: Female in Teen Choice Awards ( <a href="http://www.imsdb.com/scripts/The-sitas">http://www.imsdb.com/scripts/The-sitas</a> Brawijay
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rawijaya	In line with the research question above, the objective of this study	y is: Iniversitas Braw	
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rawijaya	Being polite is trying to determine what appropriate things to say to someone Universita
rawijaya	Universielse are and what ones are not to (Holmes, 1992). Politeness is an aspect of itas Brawijay
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rawijaya	pragmatics in that use in language is determined by an external context. Polite person Universities Brawijay
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rawijaya	Universipoliteness strategies used by people reflected in language, people might know it as Brawijay
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rawijaya	Universiwhether one is being polite or impolite through the way he or she speaks. Beside, it as Brawijay
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rawijaya	relationships between the speaker and listener in terms of status and familiarity as Brawllay
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rawijaya	University (Geertz, 1960). Therefore, in conversational interaction whether spoken or written, a	as Brawijay
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rawijaya	Univers stereotypical level, politeness is often considered to be people's concern. In the sense	as Brawijay
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rawijaya	Holmes (1995, p.5) defines "politeness as behavior which actively express	as Brawijay
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rawijaya	Universipositive concern for others, as well as non-imposing distancing behavior". A	as Brawijay
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rawijaya	utterances to counteract the force of potential threats to the 'face'. 'Face' here refers	as Brawijay
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rawijaya	Univers to describe the self-image which the speaker or the hearer would like to see	
rawijaya rawijaya	Universities maintained in the interaction (Goffman, 1967). "Face' is something that is constantly Universities by	as Brawijay
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rawijaya	Universitas Brown and Levinson (1987) state the notion of 'face' is derived from that itas Brawijay
rawijaya	Universi Goffman (1967) and English people which is relate to the idea of being embarrassed, itas Brawijay
rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijay
rawijaya	Universithumiliated, or losing face. Thus face is something that is emotionally invested, and itas Brawijay
rawijaya	that can be lost, maintained and enhanced. In general, a person has to pay attention to
rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijay
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rawijaya	of Action as well as Freedom of Imposition. For example is a teacher who is in the Universities Brawijay
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rawijaya	Universifinally, if the speaker chooses to perform an FTA with redre	ssive action, h	e/she must itas	Brawijay
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rawijaya	Universido it using positive or negative politeness trategies (e.g., 'N	licky, honey, t	urn off the itas	Brawijay
rawijaya	Universities light' vs. 'could you please turn off the light?'). Universities	s Brawijaya	Universitas	Brawijay
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rawijaya	2.3 Brown and Levinson Politeness Strategies	s Brawijaya	Universitas	Brawijay
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rawijaya	universitanalyze four broad strategies: bald on record, positive polite	ness, negative		
rawijaya rawijaya	Universitation University and off-record. Politeness is viewed as a form of strategic believed as a form of strategic believed.	havior which t	Universitas	
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rawijaya	accordingly (Brown and Levinson, 1987, p.75). Applying University	the politeness	strategies	Brawijay
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rawijaya	are the imposition of the act itself, relative power of the hea	arer over the sp	beaker and Universitas	Brawijay
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rawijaya	Universitas BrAccording to Brown and Levinson (1987), whenever the speaker wants to do it as Brawij	jay
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rawijaya	Universities Brawing the FTAs with maximum efficiency more than he wants to satisfy the hearer's face, he Brawing Braw	jay
rawijaya	Universitivil choose the strategy of 'bald on record'. Doing an act baldly involves doing it in its Brawij	jay
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rawijaya	Universithe most direct, clear, ambiguous and concise way. Normally an FTA will be done in sitas Brawij	
rawijaya	Universithis way only if the speaker does not fear retribution from the addressee or hearer (H),	jay
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rawijaya	Universifor instance in circumstances where (a) S and H both are in efficient situation, (b) the itas Brawij	
rawijaya	Universit. threaten to H's very small (as an offers, requests, and suggestions that in H's interest),	
rawijaya	Universita   Universitas Brawij	
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rawijaya	Universitas Universitas Consequently the strategy is tied up with Grice's maxims. Maxims are Universitas Brawij	jay
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rawijaya	Universitas L	Avoid obscurity of expression	Universitas Brawijay Universitas Brawijay
rawijaya rawijaya	Universitas B	Avoid obscurity of expression	Universitas Brawijay
rawijaya	Universitas Bra	Avoid ambiguity	Universitas Brawijay
rawijaya	Universitas Braw	4 # ///	Universitas Brawijay
rawijaya	Universitas Brawija	Be brief  Maya  Wijaya	
rawijaya	Universitas Brawijay	Be orderly     awijaya	
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rawijaya	Universitas Brawijaya	Universities Brawijaya Universities Brawijaya oliteness is claimed to enjoy the Positive Face of H by s	showing or Universitas Brawijay
rawijaya		a friend or partner an in-group. A speaker shows Positive	
rawijaya	Universitas Brawijaya	Universitas Brawijaya Universitas Brawijaya	Universitas Brawijay
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Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijava rawijaya University apply an impression that S wants what H's want (e.g. by treating him as a partner it as Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya an in-group, friend a person whose wants and personality traits are know and liked) rawijaya or S at least doing what of H's wants in order to minimize the FTA (Brown and itas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Univers Levinson, 1987). Universitas Brawijaya
To reduce the listener's disappointment, Brown and Levinson (1987) offers
Universitas Brawijaya
Universitas Brawijaya
Universitas Brawijaya Universithe following strategies for action that violates the positive face opponents said: iversitas Brawijaya Universitas Brawijaya UniversiStrategy 1: Universit Taking notice attend to H (his interests, wants, deeds, and goods). By using itas Brawijaya Universithis strategy, the speaker considering the condition of listener that include physical itas Brawijaya Universichanges, the ownership of certain goods and others. This strategy can be realized as it as Brawijaya rawijaya University in the form of giving special attention to the listener (Giving special attention to H) rawijaya Universi (Brown and Levinson, 1987). Example: "Goodness you cut your hair... by the way I came borrow some flour" Strategy 2: rawijaya Universitas Brexaggerate (interest, approval, sympathy with H). Example: Wijaya Universitas Br"What a fantastic garden you have" In the utterance above shows that the speaker expressed his interest in excess rawijaya University to the other which aimed to reduce the disappointment of the opponents said. University Brawijaya rawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya

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Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas	Brawijay
Universitas B. Intensify interest to H. Another way for S to communicate to H that h	e shares	Brawijay
Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas	Brawijay
Universitas Brawijaya	Universitas	Brawijay
Universitas Brawijaya	Universitas	Brawijay
Universitas Example: ya	Universitas	Brawijay
Universitas 'you know' – 'isn't it?'	Universitas	Brawijay
Universita	Universitas	Brawijay
Universit	niversitas	Brawijay
Universi Strategy 4	niversitas	
Universit		
The state of the s		
of the innumerable ways to convey in-group membership, S can implicitly c	laim the	
Universita	Universitas	Brawijay
in-group usages of address forms, of language or dialect, of jargon or slang	Universitas g, and o	Brawijay
4.7.7 0		
Jaya V		
Universitas Brawl In many languages the second person plural pronoun of address	doubles	Brawijay
forms used to convey such in-group membership include generi	c names	Brawijay
babe, Mom, blondie, brother, sister, cutie, sweetheart, guys, fella	S <sub>iniversitas</sub>	Brawijay
	Universitas Brawijaya	Universitas Brawijaya Universitas Universitas Brawijaya Universitas Brawijaya Universitas Brawijay

rawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya "Help me with this bag, will from you mate?" Alaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Bra vij Use of in-group language or dialect iversitas Brawijava rawijaya Universitas Brawij The phenomenon of code-switching involves any switch from one rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawij language or dialect to another in communities where the linguistic itas Brawijaya Universitas Brawijava Universitas Brawijava repertoire includes two or more such as codes. In some cases, situations Universitas Brawij of diglossia, the switch is between two varieties or dialect of a language, it as Brawijaya java Universitas Brawijaya one of which is considered 'high' and prestigious, the other 'low' and domestic. Other cases simply involve switching from one language to another, in bilingual or multilingual communities. rawijaya First call: "come here, Johnny" Second call: "John Henry Smith, you come here right away" ersitas Brawijaya rawijaya rawijaya Use of jargon or slang Related to the use of an in-group language or dialect is the use of in-sitas Brawijaya group terminology. By referring to an object with a slang term, S may evoke all the shared associations and attitudes that he and H both have it as Brawijaya toward that object, this then may be used as FTA redress. For example, rawijaya use of brand names in a request may stress that S and H share an (in-sitas Brawijaya ersitas Brawijaya Universitas Brawij group) reliance on the required object: versitas Brawijaya **Universitas Brawijaya** rawijaya Universitas Brawijaya Universitas Brawijaya Got any Winstons?" rawijaya "I came to borrow some Allinsons if you've got any." Universitas BrawijayIn British English one uses aya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Or in American English: "Lend us two squid then, wouldja mate?" Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya

Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya Universitas Brawijaya rawijaya Universitas Brawijaya rawijaya rawijaya "Lend us two bucks then, would a Mac?" Tawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Strategy 5 Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas B Finding and seek agreement with the listener (seek agreement). The use of this it as Brawijaya Universitas Brawijaya Universispeakers agree and follow whatever information that is spoken by the listener, as in itas Brawijaya BRAM **Universitas Brawijaya** Univers the following dialogue: rawijaya **Universitas B** Universitas Brawijaya A: I had a flat tyre on the way home. Universitas Brawijaya rawijaya B: Oh God, a flat tyre! Iniversitas Brawijaya rawijaya UniversiStrategy 6 rawijaya Avoiding conflict with the listener (avoiding disagreement). In the use of this rawijaya rawijaya Universistrategy, the speakers tried to avoid disagreement with the listener's utterance, as in itas Brawijaya rawijaya Universithe following conversation: Universitas Brawijaya A: What is she, small? Universitas Brawijaya Universitas B.B: Yes, yes she is small, not really small but certainly not very big. rawijaya rawijaya **Universitas Brawijaya** rawijaya UniversiStrategy 7ija rawijaya Universitas Bresuppose or make the same perceptions from the speaker and listener are Brawijaya rawijaya **Universitas Brawijaya** University utterances (presuppose/raise/assert common ground). Example: "awijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas BrA: Oh, this cut hurts awfully, Mum. ya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya B: Yes dear, it hurts terribly, I know. Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya rawijaya Irawijaya

Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijava rawijaya rawijaya UniversiStrategy 8 ijaya Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas B Make a joke (joke). Since jokes are based on mutual shared background rawijaya University knowledge and values, jokes may be used to stress that shared background or those has Brawijaya rawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Univers shared values. Joking is basic positive-politeness technique, for putting H 'at ease', itas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya For example a joke may minimize an FTA of requesting. Universitas Brawijaya Universitas Brawijava Universitas Erray 9 rawijaya Universitas Brawijaya Assert or presuppose S's knowledge of and concern for H's wants. One way of itas Brawijaya rawijaya **Universitas** Iniversitas Brawijaya Universi indicating that S and H are cooperators, and thus potentially to put pressure on H to itas Brawijaya Universicooperate with S, is to assert or imply knowledge of H's wants and willingness to fit rawijaya Universione's own wants in with them. rawijaya "Look I know you can't bear parties, but this one will really be goodrawijaya do come!" (request/offer). Universitas 10 Universitas B Offer, promise. This strategy is often used in everyday conversation, such as it as Brawijaya Universiting the example: rawijaya Universitas Brawija "1'll drop sometime next week." rawijaya Universitas Brawijaya UniversiStrategy 11 iava Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Showing optimism (be optimistic). For example:
Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya Universitas Brawijay You will lend me your lawnmower for the weekend. I hope." Universitas Brawijay rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Strategy 12 rawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya

STILL STOREGO STATTICION STILL STOREGO STATTICION STILL STOREGO STATTICION	OTHER DIGITIES
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Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Univel9sitas Brawija
Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas Brawija
Universitas Bi Try to involve the listener and speakers in certain activities (inclu	de both Sitas Brawija
Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	<b>Universitas Brawija</b>
Univers and H and the activity). The following example is the utterance of the wor	d Let's as Brawija
University effort to involve speaker and the listener and University Brawijaya	Universitas Brawija
Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas Brawija
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Universitas Brawijaya Universitas Brawijaya	Universitas Brawija
Universitas Brawijaya	Universitas Brawija
Universitas Br(Give/ask for reasons). Another aspect of including H in the activity	is for S to itas Brawija
Universitas Brawi	Universitas Brawija
Universities Blasons as to why he wants what he wants. By including H thus in his	s practical Universitas Brawija
	to see the Itas Brawija
Universita (C. F. F. C. C. F. F. C. F. C. F. F. C. F. F. C. F. F. C. F. F. F. C. F.	Universitas Brawija
Universi implying 'I can help you' or 'You can help me', and assuming cooperation,	, a way of
	hiversitas Brawija
	hiversitas Brawija
"Why not lend me your cottage for the weekend?"	niversitas Brawija
	niversitas Brawija
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Strategy 14	Universitas Brawija
	Universitas Brawija
(assume assert reciprocity). Example:	Universitas Brawija Universitas Brawija
	Universitas Brawija
	Universitas Brawija
	Universitas Brawija
	Universitas Brawija
Strategy 15 Universitas Brawijaya Universitas Brawijaya	Universitas Brawija
	Universitas Brawija
	Universitas Brawija
"Please let me know if there is anything I can do for you."	Universitas Brawija
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Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas Brawija
Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas Brawija
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Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universi 2.3.4 Negative Politeness Strategies awijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Another kind of politeness is negative politeness. It is derived from negative face. Negative politeness strategy (formal politeness/respect politeness) has the main that Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universifocus on assuming that you may be imposing and intruding on H's space. In other tas Brawijava words, speaker attempts to minimize the imposition on H or acknowledge H's tas Brawijaya Universitas Brawijaya Universities Brawi Universities Brawi Universities Brawijaya Univers speaker wants to put a social brake on his interaction (Brown and Levinson, 1987). It it as Brawijaya Universitis also impersonal and it can include expressions that refer to neither the speaker nor the hearer. Its language emphasizes the speaker's and the hearer's independence. For Universitinstance, "There is going to be a party, if you can make it. It will be fun", and not it as Brawijaya "Come on, let's go to the party. We'll have fun" (Yule, 1996). Universitas Negative politeness is also known as respect politeness where every participant it as Brawijaya in the social process has the need not to be disturbed and to be free. In Holmes Universities Brawijaya Universinegative politeness is redressive action addressed to the addressee's negative face; his itas Brawijaya Universiwant to have his freedom of action unhindered and his attention unimpeded. Universitas Brawijava Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universi 2.4 Factors Influencing the Choice of Strategies iversitas Brawijaya Universities Brawijaya Univers threat of a particular act involves three sociological variables: Brawijaya Universitas Brawijaya

rawijaya **Universitas Brawijaya** Universitas Brawijaya The social distance between participants as Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya The relative power of the hearer over the speaker Universitas Brawijava Universitas Brawijaya rawijaya The absolute ranking of the imposition involved in the act Universitas Brawijaya Universitas Brawijaya Universitas BrFor example, asking a new colleague for a cup of tea is more face-threatening itas Brawijaya than asking a long-standing colleague (the distance variable), asking one's employer Universifor a cup of tea is more face-threatening than asking a colleague (the power variable) it as Brawijaya and asking for a glass of vintage port is more face-threatening than asking for a glass Universion water (the ranking variable). Further, Brown and Levinson (1987) argue that it as Brawijaya Universiduring social interaction a speaker must rationally assess the nature of a face-sitas Bi threatening act (FTA). The assessment of the seriousness of an act involves three Univers independent factors that are culture-sensitive: the social distance (D) and social power it as Brawii (P) between a speaker and a hearer, and the absolute ranking (R) of impositions in a Universiparticular culture 1. Social Distance (D) between the speaker and the hearer: in effect, the Universitas Bloodegree of familiarity or solidarity they share (a symmetric relation) niversitas Brawijaya 2. Relative Power (P) of the speaker with respect to the hearer, in effect, the Universitas Brawdegree to which the speaker can impose his/her will on the hearer (an itas Brawijaya Universitas Brawasymmetric relation) . Umversitas Brawijaya Universitas Braw expenditure of goods and/or services by the hearer, the right of the speaker it as Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas to perform the act, and the degree to which the hearer welcomes the Universitas Brawijaya rawijaya Universitas Brawijaya Universi 2.5 Previous Studies niversitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya In relation to this research, there are two previous researches about politeness rawijaya that have been conducted. The first is entittled FTAs and Politeness Strategies Used tas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universiby Carl Fredericksen in the Movie Entitled UP by Kurniawan (2013). He conducted a study about FTA and politeness strategy performed by the main character Carl Universi Fredericksen in UP movie and the type of politeness strategies used by Carlitas Brawijaya Fredericksen. The research used qualitative approach as the method. The result of his study revealed that all of the faces, both positive and negative faces, are being itas Brawijaya Universithreatened. The politeness strategies are also applied in the conversation, all the four types of politeness strategies, namely bald on-record politeness strategy, positive Universipoliteness strategy, negative politeness strategy, and off record, were embodied by it as Universita. The second research is entitled Politeness Strategies Used by the Main it as Brawijava Character of Sherlock Holmes A Game of Shadow Movie written by Parasayu (2014) Universification Universitas Brawijaya Malang. This study is about FTA and politeness strategies it as Brawijaya performed by Holmes as the main character in Sherlock Holmes, "A Game of Universing Shadow" movie. The objectives are to find out the types of face threatening act and itas Brawijaya Universipoliteness strategies performed by Holmes when he is having conversation with his itas Brawijava Universities Brawii ava Univer Universification of Sherlock Holmes containing Face-Threatening-Acts. Universitas Brawij However, both researchers did not analyze the factors influencing the choice of Universistrategies used by the six characters in The Ugly Truth Movie, but this research with itas Brawijay Universitas Brawijaya Universitas Brawijaya

**Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya rawijaya **Universitas Brawijaya** rawijaya Univers the two previous studies have similarities in analyzed the type of politeness strategies it as Brawijaya rawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Univers and used the same research design which is qualitative. Therefore, this research it as Brawijaya rawijaya rawijaya Universited A Study of Politeness Strategies Used by The Characters in The Ugly Truth it as Brawijaya **Universitas Brawijaya** rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Univers Movie, is conducted to complete the previous researches about politeness strategies, rsitas Brawijaya rawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya ersitas Brawijaya rawijaya **Universitas Brawijaya** rawijaya **Universitas Brawijaya** rawijaya rawijaya Universitas Brawijaya rawijaya Universitas Brawijaya rawijaya hiversitas Brawijaya rawijaya rawijaya hiversitas Brawijaya rawijaya rawijaya niversitas Brawijaya rawijaya **Universita** rawijaya rawijaya Universitas Brawijaya rawijaya Universitas Brawijaya rawijaya Universitas Brawijaya jaya **Universitas Brawijaya** rawijaya **Universitas Brawijaya** rawijaya **Universitas Brawijaya** rawijaya Universitas Brawijaya rawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya rawijaya

Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya Universitas PCHAPTER In iversitas Brawijaya rawijaya Universit RESEARCH METHOD Sitas Brawijava rawijaya rawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas This chapter presents the research method which includes research design, data it as Brawijaya University Brawijaya source, research instrument, data collection and data analysis. **Universitas Brawijaya** Universitas Brawijaya
Universitas Brawijaya
Universitas Brawijaya
Universitas Brawijaya
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Universitas Brawijaya Universitas Brawijaya Universi research is to describe how politeness strategy is used by six characters in The Uglystas Brawijaya Universi Truth movie. Qualitative approach is used to understand a phenomenon by focusing translation Brawijaya Universion the total picture rather than breaking it down into variable. According to Ary et al itas Brawijaya rawijaya University (2002) "the goal of qualitative approach is holistic picture and depth on rawijaya Universiunderstanding rather than a numeric analysis of data". In fact, there are many types of itas Brawijaya qualitative research, such as: a case study, naturalistic observation, focused Universitaterviews, ethnography and document analysis. In this research the writer used it as Brawijaya document analysis as the design of the research because the data source is in form of Universitranscript or script. According to Ary et al (2002, p.27) "document analysis or content it as Brawijaya Universitas Brawijay Universianalysis focuses on analyzing and interpreting recorded material within its own itas Brawijava Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya context. The material may be public records, textbooks, letter, film, tapes, diaries, Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universithemes, reports, and so on "sitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya

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rawijaya	Universitas		D. W. CD. W.	D BD		Jniversitas	Brawijay
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	Universita		Interest to H)	Producer)	(Scene 22, p.2	21)	
rawijaya			385 11 11		Keep it clean,	keep it	Brawijay
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rawijaya	Universit					entence. If 'S tas	
rawijaya	Universita	\	S IN		scatological,	you are ersitas	Brawijay
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rawijaya	Universitas	BA	(Minimize the	Neighbor)	(Scene 37, p.3	37) Iniversitas	
rawijaya	Universitas	Bra	imposition)	Abby to Collin	Well, I guess I	I should get	Brawijay
rawijaya	Universitas	Braw	Negative Politeness	(Neighbor to	going now.	Universitas	Brawijay
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rawijaya	Universitas			Abby to Collin	That was pret all-time worst	ty much the	Brawijay
rawijaya	Universitas	Brawijaya	Off Record Strategy	(Friend to Friend)	ever. Jaya	Universitas	
rawijaya	Universitas	Brawijaya	Universitas Bra	wijaya Universitas	So, you guys I	64) Iniversitas	Brawijay
rawijaya	Universitas	Brawijaya	Positive Politeness	Mike to the corporate	me a raise, or	what? ers tas	Brawijay
rawijaya	Universitas	Brawijaya	Strategy Balifaria	(Host to the Boss)	(Scene 68, p.7) C'mon, let's d	74)Iniversitas	Brawijay
rawijaya	Universitas	Br <b>at</b> vijaya	Positive Politeness Strategy	Mike to Abby (Host to Producer)	(Scene 90, p.9	niversitas	Brawijay
rawijaya	Universitas	Brawijaya	Off Record Strategy	Mike to Abby	I'll get a wake	e up call. Is tas	Brawijay
rawijaya	Universitas	Brawijaya	(Give hints) Bray	(Host to Producer) as	(Scene 92, p.9	<sup>94</sup> Universitas	Brawijay
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rawijaya	Universitas <b>Erruth Movie</b> Universit	tas Brawijaya Universitas Brawijaya	Universitas Brawijay
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rawijaya	Universitas Brawijaya	strategies, consist of Bald on Record Strategy	Universitas Brawijay
rawijaya	Universi Politeness Strategy, Negative	e Politeness Strategy, and Off Record Strat	egy. Each itas Brawijay
rawijaya	Universitas Braw	unles. The way of analysis is shown harries	Universitas Brawijay
rawijaya		mples. The way of analysis is chosen because	
rawijaya	Universition and to simplify the analysis	sis and can be understood by the readers eas	
rawijaya	Universita		Universitas Brawijay
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	Universit There are many utter	ances in The Ugly Truth Movie used Bald	niversitas Brawijay on Record
rawijaya	Universita		Iniversitas Brawijay
rawijaya		ided three utterances which shows a clear e	
rawijaya	Universitas Bald on Record.		Universitas Brawijay
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rawijaya	Universi Dialogue 1	1 1 1 1	Universitas Brawijay
rawijaya	Universitas Bra Characters	Utterances	Universitas Brawijay
rawijaya	Iov	(panicked). We've got problems.	Universitas Brawijay
rawijaya	Universitas Brawi Abby	There are no problems, Joy. Only solutions.	Universitas Brawijay
rawijaya	Universitas Brawijay Universitas Brawijaya Universit	The sky-cam on the traffic copter has a crack	
rawijaya rawijaya	Universitas Brawijaya Universitas Brawijaya Universit	and they can't fix it. versitas Brawniaya Okay, that's a problem. (thinking, then)	Universitas Brawijay
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Universi successful woman but not successful in romance life. Joy was an associate producer itas	Brawijay
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and Abby's friend who always helped Abby to arrange her appointment date. On that	Brawijay
Universimorning Joy panicked because she knew there was a problem with the sky-cam. At	
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	Brawijay
think that it wasn't a problem, until she said about the cracked sky-cam. Thought that	Brawijay
Universitas	brawijay
SPEE WILLIAM BOND STATE OF THE SPEE	
command, Abby used bald on record strategy to make a clear and direct meaning. The	
	Brawijay
unambiguously command word followed the maxim of manner	
Universitas  The factor that influenced the different pointeness strategy was the relative	Brawijay
Universipower between Abby and Joy. The way Abby talks to Joy as the assistant is the reason	Brawijay
Universitas B. / a Universitas	Brawijay
UniversiJoy. She used bald on record in order to get credit for honesty indicating that he trusts it as	Brawijay
Universitas Braw the hearer and to support herself that she has the opportunity to pay back in face	Brawijay
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awijaya Universi as Braw Stuart Universi Boss". The one where the vacuum breaks."  Abby "It's a temporary setback. This week we'll do better awijaya Universi as Braw Stuart does better. If we programmed. Jerry Springer re-runs, we'd do a nine share at a quarter the price."  "Please tell me you're not thinking of killing the werstawijaya Universi as Braw Stuart "I'm not, but I can guarantee you that's what the new management thinking."  After the news morning live finish, her general manager named Stuart wanted that sharing and the reason why she was being called was because the rating las Brawljay University and said about another show which got higher rating than Abby's shows. Meanwhile las Brawljaya Universitas Bra	rawijaya	Universitas Bracharacters		
a Brawijaya University and said and the properties of her news was too low. Without any courtesy, Stuart ashad about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which got higher rating than Abby's shows. Meanwhitelias Brawijaya University and said about another show which go	rawijaya		"Have you seen the ratings for yesterday? W	le got beat tas Brawijay
The grawing and the street of the price of t	rawijaya			
"The guy with the cable access show on Channel 83 of above better. If we programmed Jerry Springer re-investigation of the same and a quarter the price."  Iniversity of the same management thinking of killing the inversity of the same management will kill the same management will were states as a sawijay university to killing the show, but he guarantees Abby that the new management will kill the same management will kill t	rawijaya	Universitas Brawijaya Universitas Universitas Brawijaya		Universitas Brawijay
does better. If we programmed Jerry Springer re-runs, as Brawliay universitated that the show."  In word does nime share at a quarter the price.  In word does nime share at a quarter the price.  In word does nime share at a quarter the price.  In	rawijaya	Universitas Brawijaya		
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rawijaya rawijaya rawijaya luniversitas Brawijay luniversitas Brawijay rawijaya luniversitas Brawijay lunivers	rawijaya	Universitas Brawi	we'd do a nine share at a quarter the price.'	Universitas Brawijay
"I'm not, but I can guarantee you that's what the new management thinking."  "I'm not, but I can guarantee you that's what the new management thinking."  Inversit as Brawijay rawijaya rawijaya Inversit as Brawijay Inver	rawijaya	Universitas Bra Abby		<i>the</i> niversitas Brawijay
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Universi Datum 3 (Scene 7)  After the news morning live finish, her general manager named Stuart wanted universitats Brawijay universitates	rawijaya	Universita Stuart		Universitas Brawijay
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Keep it clean, keep it moving, and stick to the script. You're on a live affiliate network news program. You do not have the laxury of using words. Yobw" and established to not have the laxury of using words. Yobw" and established to not have the laxury of using words. Yobw" and established to not have the laxury of using words. Yobw" and established to not have the laxury of using words. Yobw" and established to not have the laxury of using words. You are fired.  Iniversit  Iniversit  Finally Abby decided to work together with Mike after she knew the first tas Brawligay and universitation of the highest rating. The audiences loved Mike show, it proved by thousands trawligay Universicalls and hundreds e-mail come to that shows. Before it was airing, Abby as a tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using bald on record strategy. Besides that Abby tas Brawligay Universitation of the point by using the reciprocity in her last utterance. The factor that the point by the point by the point by the		Characters	(A) B	Utterance	s		
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rawijaya	Universitad a responsibil	ity hired Mike	to work on	his program to	become a i	new guest	Brawijay
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rawijaya	Universitas B quality of a show.	While they wer	re debating, N	Mike eaves dro	oped on the o	Universitas utside and	Brawijay
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rawijaya	Universitas Universitas		堂	Universitas	Brawijay
rawijaya	Universita Abby and Mike v	were invited to go to	the dinner with the corporate	but Abby itas	Brawijay
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rawijaya	Universididn't know that she wa	is also being invited	so she already had a plan w	ith Collin	Brawijay
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rawijaya	Universithem. She felt sorry to cl	nange the plan. In the	restaurant, they were welcon	ned by the itas	Brawijay
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rawijaya	Universitas to bring close situation.	But it would make as	n odd situation because as a	Universitas worker he	Brawijay
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Universitas Brawlaya an order from Stuart to convince Mike to still take a contri	act for ner Universitas Brawijay
Universishow. The fact was Mike offered a job by another station and it paid twice	
Universitas Braw' ijaya	Universitas Brawijay
Universicaught up wike to help him for his interview on The Tonight Show. After	
finished, they enjoyed a festive Cuban at the restaurant. Then Abby tried to	Universitas Brawijay talk about
	Iniversitas Brawijay
ioh again asked Abby to dance with him. The factor that influenced the	hiversitas Brawijay different niversitas Brawijay
University	niversitas Brawija
Univers minimize the debt implication of FTAs such as request and offers, either by	y referring Inversitas Brawijay
Universitas	Universitas Brawijay
Univers Even though Abby has a higher position than him, Mike frees to use the	ne request itas Brawija
Universities B words because the frequency of their interaction is often	Universitas Brawijay
Universitas Bra	Universitas Brawijay
Universitas Braw	Universitas Brawijay
Universitas Brawija 4.1.1.3 Negative Politeness Strategies	Universitas Brawijay
	Universitas Brawijay
<b>-</b>	Universitas Brawijay
	Universitas Brawijay
Abbri Manning Laum	Universitas Brawijay
I'm sorry to do this to you, Abby, but I don't	think I
Larry  Larry  to take her criticism at home I can't do it or	n Phave Islas Brawija) n air itoorsitas Brawija)
Universitas Brawijaya Universi A man can only take so much. Brawijaya	Universitas Brawijas
	Universitas Brawijay
Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas Brawijay
	Universitas Brawijaya Universitas

	OTHER DESCRIPTION OF THE OTHER DESCRIPTION OF	01111010101010	
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rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas E	Brawijay
rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas E	3rawijay
rawijaya	Universita Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas E	Brawijay
rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas I	Brawijay
rawijaya	Universitas Br Larry was an anchor man for Sacramento AM news program. He br	. Universitas I	3 Brawijay
rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas I	Brawijay
rawijaya	Univers news with his wife who was an anchor too. Before the broadcast started he	e said that itas I	Brawijay
rawijaya	Universitas Brawijaya Univer , versitas Brawijaya	Universitas I	Brawijay
rawijaya	he couldn't work with his wife anymore because he always got criticism Universities Brawijaya	Trom his Universitas	3 Brawijay
rawijaya	Universiwife at home, whereas in office they had to work together and showed a co		
rawijaya			
rawijaya	Universities Braw' Universities	by using itas	Brawijay
rawijaya	University strategy 6. Actually by saying apologizing words (I'm sorry), Larry inc	dicated to itas	Brawijay
rawijaya	Universita	Universitas I	Brawijay
rawijaya	Universimpinge on Abby's negatives face reluctantly because he knew that he wou	uld makes tas	Brawijay
rawijaya	University Abby disappointed. The factor that influenced the different politeness strategies are strategies as the control of	ategy was	Brawijay
rawijaya	Oniversity of the second of th	I IIVCI SILAS I	Diawijay
rawijaya	Universithe distance. Larry wanted pay respect, deference, to Abby in return for the I		
rawijaya	Universit	niversitas I	
rawijaya	Universita	Universitas E	
rawijaya	Universi Dialogue 8	Universitas I	
rawijaya	Universitas Characters Utterances	Universitas I	
rawijaya	Abby Help!	<del>Universi</del> tas I	
rawijaya	Universitas B. Collin Just stay calm. You're gonna be fine	Universitas I	
rawijaya	Universitas Bra	Universitas I	
rawijaya	Universitation 7 (Scene 37)	Universitas I	
rawijaya	Universitas Brawija	Universitas I	
rawijaya	Universities Branding Conversation happened in the front of Abby's condo. At that t	•	
rawijaya	Universities Brawijaya Universities Brawijaya tried to help her cat but unfortunately she slipped and hung on the tree. Hea	rd Abby's	orawijay Orawija
rawijaya			
rawijaya	University screaming and need some help, her neighbor name Collin ran to catch her. I		
rawijaya	Universitas Brawijaya	Universitas le face. On itae	Prawijay Prawijay
rawijaya rawijaya			
rawijaya	that situation it might become an embarrassment thing for Abby, so Colli	n tried to Universitas I	Srawijay Brawii av
rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas I	
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awiiaVa	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Universitas l	orawija?

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rawijaya	Universitas Brawijaya	Universita	as Brawijaya	Universitas	Brawijaya	Unive Sitas	Brawijay
rawijaya	Universitas Brawijaya	Universita	as Brawijaya	Universitas	Brawijaya	Universitas	Brawijay
rawijaya	Universiminimize it by cor	nvincing her	that she would	not fell. The fa	actor that influ	enced the itas	Brawijay
rawijaya	Universitas Brawijaya	Universita	as Brawijaya	Universitas	Brawijaya	Universitas	Brawijay
rawijaya	Universidifferent politeness	s was the abs	olute ranking th	at happened be	ecause of Abby	. Because	Brawijay
rawijaya	Universithey do not know	each other s	o the first thing	that Collin had	d to do is just	liniversitas minimize	Brawijay
rawijaya	Universitas Brawijaya	Universita	as Brawijaya	Universitas	Brawijaya	Universitas	Brawijay
rawijaya	Universithe imposition, a	Universit	as P	Universitas	Brawijaya	Universitas	Brawijay
rawijaya	Universitas Brawijaya	Univer		ersitas	Brawijaya	Universitas	Brawijay
rawijaya	Universitas Brawijaya			95	Brawijaya	Universitas	Brawijay
rawijaya	Universi Dialogue 9 jav				rawijaya	Universitas	
rawijaya	Universitas Brawi	re	AS B	Utterand	vijaya-	Universitas	
rawijaya	Ulliversitas bi		Dogs are great,			Universitas 1. You	
rawijaya	Universitas Collin	3	know.	差		Universitas	
rawijaya	Universita Abby	5-30 C B	Well, I guess I s		ig now.	Universitas	
rawijaya 	Universi Collin		Thanks for savii Any time	ng me.	7,	<u>hiversi</u> tas	
rawijaya	University	11/1	A STATE	14.			Brawijay
rawijaya	Universipatum 8 (Scene 3)	9)				niversitas	
rawijaya	Universit					hiversitas	
		so happy bed	cause she met a	perfect man w	ho she looked	for by all	
rawijaya	Universita Universithe time and of co	urca bacque	ha alraady hal	ned her To co	ver her hennin	Universitas	
rawijaya	Universitas	uise occause	The already lier	ped her. To co	ver her happin	Universites	Drawijay
rawijaya rawijaya	Universitas Universitas Universitas	she should	go back to her	condo by giv	ing a hedge "	guess" in	Brawijay
rawijaya Brawijaya	Universionder to not extend	1.1	74 1 2 3 3 3 3 1 1 1	111.87.8			
rawijaya	Universitas Bra	u the conver	isation and espe	ectally because	Va	Universitas	
rawijaya	Universitae factor that inf	luenced the	different politer	ness strategy w	as the absolut	e ranking	Brawijay
rawijaya	Universithat happened beca						
rawijaya	Universitas Brawijay	iuse of the a	coldent before.	She wanted to I	manitani social Lawijaya	Universitas	Brawijay
rawijaya	Universiand avoid the three	eat (or the	potential face le	oss) of advanc	ing familiarity	towards tas	Brawijay
rawijaya	Universitas Brawijaya Collin.		as Brawijaya			Universitas	
rawijaya	Universitas Brawijaya	Universita	as Brawijaya	Universitas	Brawijaya	Universitas	Brawijay
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drawijaya Universitas Brawijaya Universitas	rsitas rsitas rsitas rsitas rsitas sitas	Brawijaya Brawijaya Brawijaya Brawijaya
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	reitae	Brawijaya
r. a	131192	Brawijaya
	rsitas	Brawijaya
Dialogue 10		Brawijaya
		Brawijaya
Characters Otterances		Brawijaya
rawijaya Universitas Brawi Mike Universi Did I burst your little Harlequin Romance bubble?		Brawijaya
rawijaya Universitas Brawijaya Univer ersitas Brawijaya Univer	rsitas	Brawijaya
rawijaya Universitas Brawijaya Unive		Brawijaya
rawijaya Universitas Brawijay rawijaya Unive	rsitas	Brawijaya
rawijaya Universitas Brahis was the first dialog between Abby and Mike before they knew ear	h rsitas	Brawijaya
rawijaya Universitäte. Abby accidentally watched on Mike show because her cat pressed the remote	rsitas	Brawijay
rawijaya Universitas Universit	rsitas	Brawijaya
rawijaya Universi Actually Abby didn't like Mike's show because the show was full of harsh words at	ıdsitas	Brawijay
rawijaya Universi always giving a bad judgment about the woman. Then she became irritate aft	rsitas	Brawijaya
rawijaya Universit V sa sa jadgment about the workan. Then she became in take	rsitas	Brawijaya
rawijaya Univers listening to Mike's statement which told that "men are simple". So she made a phor	nesitas	Brawijay
call and concluded herself that men were incapable in love. But on the contrary Mil	rsitas	Brawijaya
rawijaya Universita and concluded hersen that their were incapable in love. But on the contrary living	rsitas	Brawijay
rawijaya Universigive a question back by using metaphors that mentioning "Harlequin" in his question		
rawijaya Universita. Unive	rsitas	Brawijay
rawijaya Universitaslequin was a comedian and a pantomime who was very cheerful when the		
rawijaya Universi perform to the audience. Bubble itself represented as an imagination that came of		
rawijaya Universitas B. A Universitas B.	rsitas	Brawijaya
rawijaya Universifrom head's person when they tried to imagine something. So he made it equal		
meant as "a romance fantasy that flies cheerfully" which had been made by Abb	rsitas y.	Brawijay
rawijaya Universitas Brawija rawijaya UniversiThat's why, he thought whether did he already ruin her fantasy or not and clear		Brawijaya
	•	
rawijaya Universitas Brawijaya Brawijaya Universitas Brawijaya Uni	nt	Rrawijay
rawijaya Universipoliteness strategy was the absolute ranking. By going off record, Mike wanted		
		Brawijaya
rawijaya Universiavoid responsibility for the potentially face-damaging interpretation and he can re	nsitas	Brawijay
rawijaya Universities risk of his act entering the 'gossip biography' that others keep of him. Because		
rawijaya Universitas Brawijaya Universitas B	rsitas	Brawijaya
		Brawijaya

	OTHER DISTRICTION OF THE OTHER DESIGNATION OF		OTHER DIGITION
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rawijaya	Universitas Brawijaya Universi	itas Brawijaya Universitas Brawijaya	Universitas Brawijay
rawijaya	Universitas Brawijaya Universi	itas Brawijaya Universitas Brawijaya	Universitas Brawijay
rawijaya	Universitas Brawijaya Universi	itas Brawijaya Universitas Brawijaya	Unive 10 Sitas Brawijay
rawijaya	Universitas Brawijaya Universi	itas Brawijaya Universitas Brawijaya	<b>Universitas Brawijay</b>
rawijaya	Universities style, Mike would say an	outspoken word but with implicit meaning. F	Particulariysitas Brawijay
rawijaya	Universitas Brawijaya Universi	itas Brawijaya Universitas Brawijaya	Universitas Brawijay
rawijaya	Universities the didn't know the caller is A	abby and who Abby is before. as Brawijaya	Universitas Brawijay
rawijaya	Universitas Brawijaya Universi	itas Brawijaya Universitas Brawijaya	Universitas Brawijay
rawijaya	Universitas Brawijaya Universi	itas Brawijaya Universitas Brawijaya	<b>Universitas Brawijay</b>
rawijaya	Universi Dialogue 11 aya Universi	itas Pura Universitas Brawijaya	<b>Universitas Brawijay</b>
rawijaya	Universitas Brawijaya	Utterances Utterances	Universitas Brawijay
rawijaya	Universitas Braw Collin	Well, I can't say it was boring. Brawijaya	Universitas Brawijay
rawijaya	Universitas BrawiAbby	That was pretty much all-time worst first do	ute ever ers tas Brawijay
rawijaya	Universitas Braw Collin	Gee, thanks.	Universitas Brawijay
rawijaya	Universitas Br	va	Universitas Brawijay
rawijaya	Universitas Br Universitas 9 (Scene 58)	* * * V,	Universitas Brawijay
rawijaya		th Collin that ended up by the worst thing, Ab	
rawijaya	Universi	I her statement by using word 'pretty' but i	n the next
rawijaya	Universi	ther statement by using word preny but I	liversitas Brawijay
rawijaya		f the word 'pretty' which is 'worst', so it mea	
rawijaya	Universit did the off record that made	Collin must interpret himself. By saying mor	hiversitas Brawijay
rawijaya			
rawijaya		statement and it could violate the Quantity	
rawijaya	Universita.	ted to do the ETA but she didn't want to get h	Universitas Brawijay
rawijaya		ted to do the FTA but she didn't want to get h	
rawijaya	the conversation and let Co	ollin interpret himself. The factor that influ	enced the
rawijaya	Universitas BI	was the distance	Universitas Brawijay
rawijaya	Universities Press	4 4	Universitas Brawijay
rawijaya	Universitas Brawija	ljaya	Universitas Brawijay
rawijaya rawijaya	Universitas Brawija Universitas Brawija Universitas Brawija	wijaya awijaya	Universitas Brawijay Universitas Brawijay
rawijaya	Universitas Brawijaya Universi		Universitas Brawijay
rawijaya	Universitas BraCharacters niversi		Universitas Brawijay
rawijaya	Universitas BrawiAbby Universi	So the car's picking us up downstairs at eigh	nt. You Universitas Brawijay
rawijaya	Universitas Brawi <sub>Mike</sub> Universi	want me to call you?  I'll get a wakeup call	Universitas Brawijay
rawijaya	Universitas BrawiAbby Universi	Good idea aya Universitas Brawijaya	Universitas Brawijay
rawijaya		itas Brawijaya Universitas Brawijaya	Universitas Brawijay
rawijaya	Universitas Brawijaya Universi	itas Brawijaya Universitas Brawijaya	Universitas Brawijay
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rawijaya		itas Brawijaya Universitas Brawijaya	Universitas Brawijay
rawijaya	Universitas Brawijaya Universi	itas Brawijaya Universitas Brawijaya	Universitas Brawijay
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		itas Brawijaya Universitas Brawijaya	

	OTHER DESCRIPTION OF THE OTHER DESCRIPTION OF	
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rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas B	
rawijaya	Universitas Branch The dialog was occurred on the elevator when they wanted to go back to their	Brawijay 
rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas B	Brawijay
rawijaya 	Universiroom after enjoyed the dance. Abby offered Mike to call him in the morning because it as	
rawijaya	they are going to check up at eight. But Mike just answered it by using <i>give hints</i> (off	Brawijay
rawijaya		
rawijaya	Universities Provided that he violate the Maxim of Relevance which not give require its	
rawijaya	Universitas Brawijay Universitas Brawijaya Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Brawija	Brawijay Brawijay
rawijaya rawijaya		
rawijaya	Universitas Brakeup call or not and also has an implicit meaning for Abby. From that Universitas Brakeup call or not and also has an implicit meaning for Abby.	Brawijay Brawijav
rawijaya	Universistatement Mike wanted Abby to interpret herself that he didn't need Abby to call him. it as it	
rawijaya	University Company of the Company of	Brawijay
rawijaya	The factor that influenced the different politeness strategy was the distance. Mike University	Brawijay
rawijaya	Universiwanted avoid responsibility for the potentially face-damaging interpretation. But in itas	Brawijay
rawijaya	Universit niversitas E	Brawijay
rawijaya	here it seems that he give (non-overtly) Abby an opportunity to be seen care for him.	Brawijay
rawijaya	Universita Universitas E	Brawijay
rawijaya	Universitas E	
rawijaya	Universitas E	
rawijaya	Universitas E	
rawijaya	Universitas B Universitas Bra After analyzing the data, the writer needed to discuss the findings in order to	Brawijay
rawijaya		
rawijaya	Universiclarify the answers of the research problems. Based on the first problem, what are the ites	
rawijaya rawijaya	Universitas Brawij Universitypes of politeness strategies used by six characters in the film <i>The Ugly Truth?</i> The itas B	Brawijay Brawijay
rawijaya		
rawijaya	writer found that there are four types of politeness strategies which are proposed by	Brawijay Brawijav
rawijaya	UniversiBrown and Levinson (1987), they are bald on record, positive politeness strategies, it as	
rawijaya		
rawijaya	Universitas Brawijaya	
rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	
rawijaya	Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya	Brawijay
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Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijava Universitas Brawijaya Unive 2 sitas Brawijava Universitas Br In this research the writer took 12 dialogues from the script of the movie itas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya based on their variety of politeness strategies to represent each type of politeness Universitas Brawijaya Universitas Br Thus, the first problem answered with the 12 dialogues from the script. The itas Br first type of the politeness strategies is bald on record, for example one of the Universidialogues is Datum 1, where Abby used bald on record strategy to make a clear and itas direct meaning in her script saying "Okay that's a problem. Call Matt Hardwick down at Media Services. He's got a few Sky Cams and he owes me". Abby is talking to her itas Brawijaya Universi assistant, Joy, because at first Joy panicked because she knew there was a problem with the sky-cam. At first she only said that there was a problem and Abby who was Universialways optimistic to think that it wasn't a problem, until she said about the cracked itas Brawi sky-cam. Thought that it might be serious problem, Abby commanded Joy to get Universianother sky-cam. Bald on record is the strategy where an FTA is presented in itas Brawijaya unmigated form. The speaker (S) usually speaks directly, clearly without resulting Universiambiguous interpretation for the hearer. The second type of politeness strategies is the positive politeness strategy, one Universiof the dialogues is "See what did I tell you? He's great". Stuart as a general manager it as Brawijaya Universitas Brawija Universibilitied Mike to work on his program to become a new guest commentator. Everybody it as Brawijava Universities Brawii available of the control of the Universiunderestimate Mike and thought he could not give a good quality of a show. Stuart it as Braw Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya universitas Brawijaya wanted the people who heard he say "See what did I tell you? Hei's great", agree with Universitas Brawijaya Universitas Brawijaya

Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijava Universitim, so he already did the politeness strategy 3. First he wanted to save Mike's itas Brawijaya ersitas Brawijaya Universitas Brawijaya Universitas Brawijaya positive face and the second was of course to satisfy his positive face. Universitas Braequive politeness strategy is the third type in this research, the example of itas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universithis type exist in the datum 2 where Larry as an anchor man talks to Abby "I'm sorry tas Brawijay to do this to you, Abby, but I don't think I can work with her anymore. It's bad enough Universil have to take her criticism at home. I can't do it on air, too". But before he told the itas point, Larry begged forgiveness for saying it by using strategy 6. Actually by saying apologizing words (I'm sorry), Larry indicated to impinge on Abby's negatives face it as Brawijaya Universi reluctantly because he knew that he would makes Abby disappointed. The last type is off record strategy like in the example of datum 9 After her has Brawijaya Universifirst date with Collin that ended up by the worst thing, Abby told her disappointed it as She overstated her statement by using word 'pretty' but in the next word she said the Universi opposite of the word 'pretty' which is 'worst', so it means she just did the off record it as Brawijaya that made Collin must interpret himself. By saying more than was required she Universioverstated her statement and it could violate the Quantity maxim. It could be said that it as Brawijaya Abby wanted to do the FTA but she didn't want to get herself into the conversation Universiand let Collin interpret himself. The factor that influenced the different politeness it as Brawij Universistrategy was the distance. Universitas Brawijaya Universi examined in this research where Brown and Levinson (1987) argue that an itas Brown Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas assessment of the amount of face threat of a particular act involves three sociological Universivariables: (1) the social distance between participants, (2) the relative power of the tas Braw Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya

Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijava Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijava Universitas Brawijaya Universitas Brawijaya Universi hearer over the speaker and (3) the absolute ranking of the imposition involved in the itas Brawijaya ersitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Bı act. Based on the findings, the 12 data showed that the most factors that used in the utterances is the social distance between participants. It is a symmetric social itas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universidimension of similarity or different between the speaker and the hearer. It is often has Br based on the frequency of interaction. The reciprocal giving and receiving of positive Universiface is symptomatic of social closeness. Based on the overall analysis, it can be concluded that this study has some Universi similarities and differences with the two previous studies. The first is entitled FTAs itas Univers and Politeness Strategies Used by Carl Fredericksen in the Movie Entitled UP by Kurniawan (2013). He conducted a study about FTA and politeness strategy Universiperformed by the main character Carl Fredericksen in UP movie and the type of itas politeness strategies used by Carl Fredericksen. The result of his study revealed that Universiall of the faces, both positive and negative faces, are being threatened. The politeness it as Brawijaya strategies are also applied in the conversation, all the four types of politeness Universistrategies, namely bald on-record politeness strategy, positive politeness strategy, itas Brawijaya negative politeness strategy, and off record, were embodied by Carl. The second research is entitled Politeness Strategies Used by the Main Character of Sherlock Tawijaya Universitas Univers Holmes A Game of Shadow Movie written by Parasayu (2014). This study is about it as FTA and politeness strategies performed by Holmes as the main character in Sherlock Holmes, "A Game of Shadow" movie. The objectives are to find out the types of face it as Universitas Brawijava Universition with his interlocutors. rawijaya Universitas Brawijaya Universitas Brawijaya

**Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya Unive Sitas Brawijaya rawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Whereas, the differences of this research with the two previous studies are itas Brawijaya rawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universireflected in discussing the factor that influenced the difference politeness strategies it as Brawijaya rawijaya Univers used by the character. Both of the previous studies did not talk about it using the itas Brawijaya rawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya Univers theory from Brown and Levinson (1987). But this research has a similarities with the tas Brawijava rawijaya Universitas Brawijaya previous studies that is talking about the type of politeness strategies used by the Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya Universiobjectrawijay **Universitas Brawijaya** rawijaya **Universitas Brawijaya** rawijaya Universitas Brawijaya rawijaya rawijaya Iniversitas Brawijaya hiversitas Brawijaya rawijaya rawijaya rawijaya rawijaya niversitas Brawijaya rawijaya rawijaya **Universita** rawijaya rawijaya Universitas Brawijaya rawijaya rawijaya Universitas Brawijaya rawijaya **Universitas Brawijaya** rawijaya **Universitas Brawijaya** rawijaya Universitas Brawijaya rawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya rawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** rawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya rawijaya rawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya **Universitas Brawijaya** Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya Universitas Brawijaya Universitas Brawijaya rawijaya Universitas Brawijaya rawijaya

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rawijaya	Universificators that cause the different politeness strategies used among the characters.	Brawijay
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rawijaya	Universitas BrThe factors which influenced the differences of politeness strategies involved itas	
rawijaya	the three sociological variables (Brown and Levinson, 1987): (1) the social distance	Brawijay
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rawijaya	University strategies focus in one of sociological variables. So the using of bald on record	Brawijay
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rawijaya	Universion elements to analyzed. The next researcher can examine the politeness strategies it as	
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